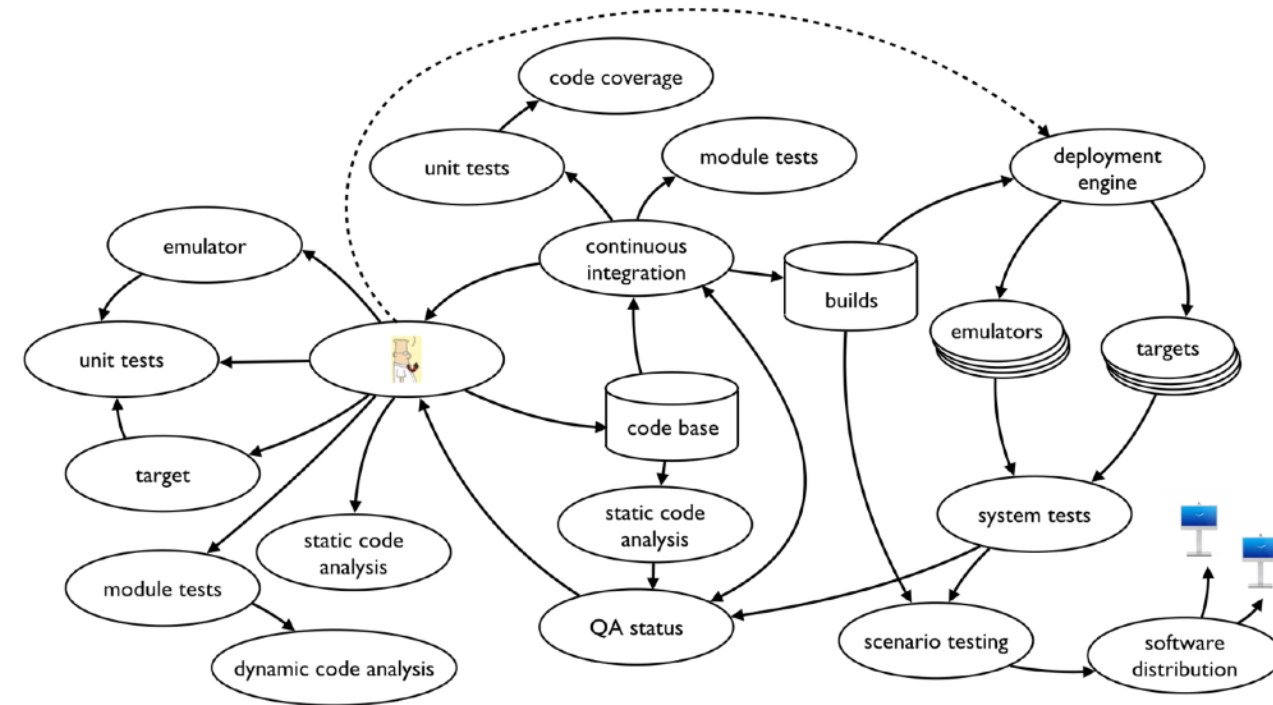


Feedback-driven Product Development

how we do it at Lysaker and how you can design your own system



Cisco's development and innovation centre in Norway (Lysaker) develops videoconferencing products, telepresence technology and collaboration solutions. This is embedded product development involving advanced mechanics, customised electronics, movable parts and millions of lines of software mostly written in C and C++. Over the last two decades we have gradually established a workflow that very much supports lean and agile product development for hundreds of engineers working closely together. A lot of effort goes into establishing effective feedback loops guiding the whole development process. We are not only talking about rapid feedback from build systems and continuous integration, but also from regression tests, advanced scenario testing and real users. The focus on establishing feedback loops goes beyond the product development workflow, it is a principle applicable to the whole organization.

This talk will present a concrete insight into the software development workflow that we are using today, before discussing what you need to consider if you want to set up an equally effective feedback-driven product development workflow in your organization. The talk is relevant for everyone involved product development where software is a key component.

Olve Maudal, Cisco Systems Norway

a 60 minute keynote at Equinor Developer Conference, Sola, Norway, September 26, 2018

Cisco Systems, Innovation Center Lysaker, Norway



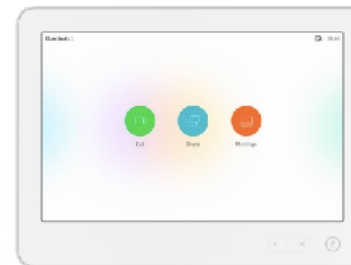
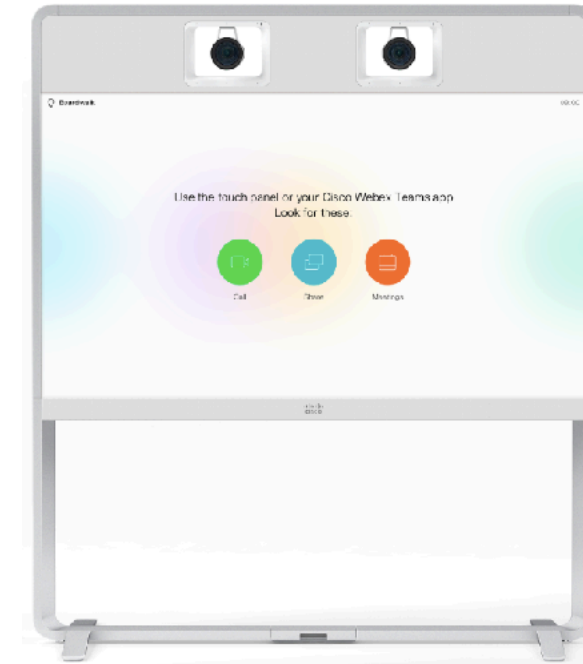
Telepresence



Telepresence



Some of the stuff we develop at Lysaker

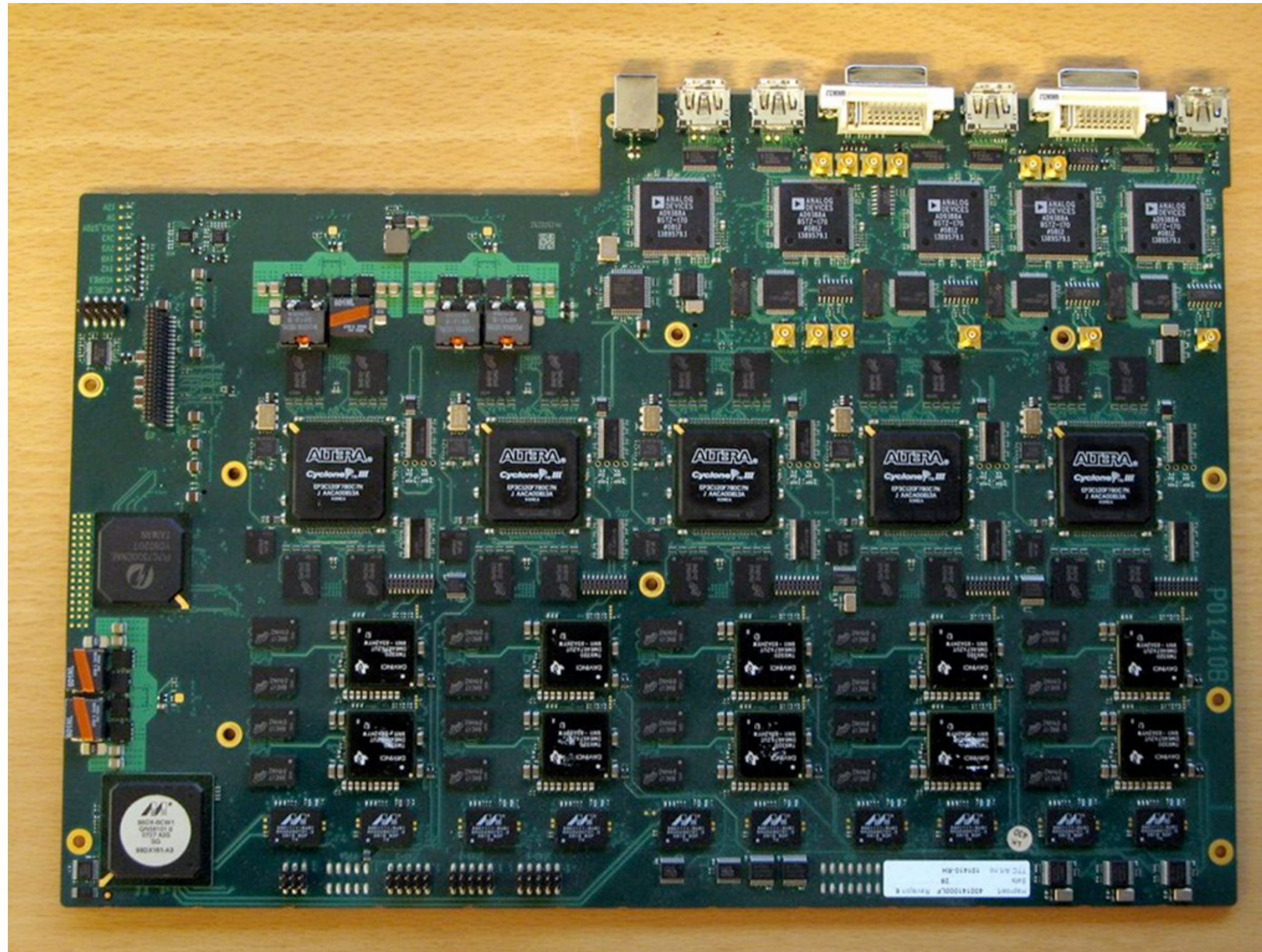




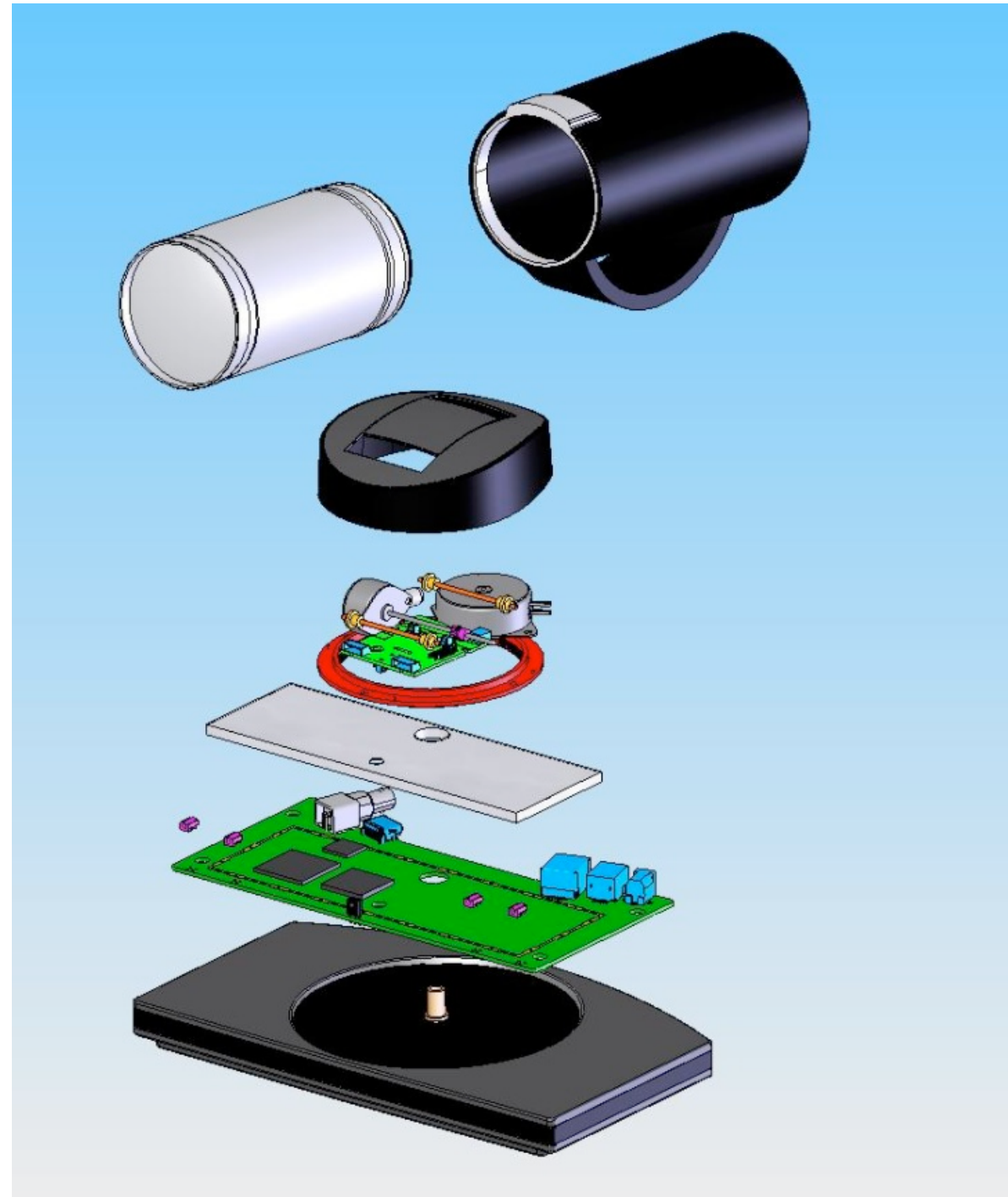
at Lysaker we are ~350 engineers

we do...

Electronics / Hardware



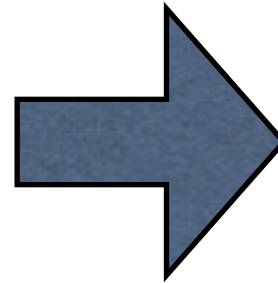
Mechanics



Industrial Design



1992



2015



reddot award 2015
winner

User Experience Design



Chat



Meet



Whiteboard

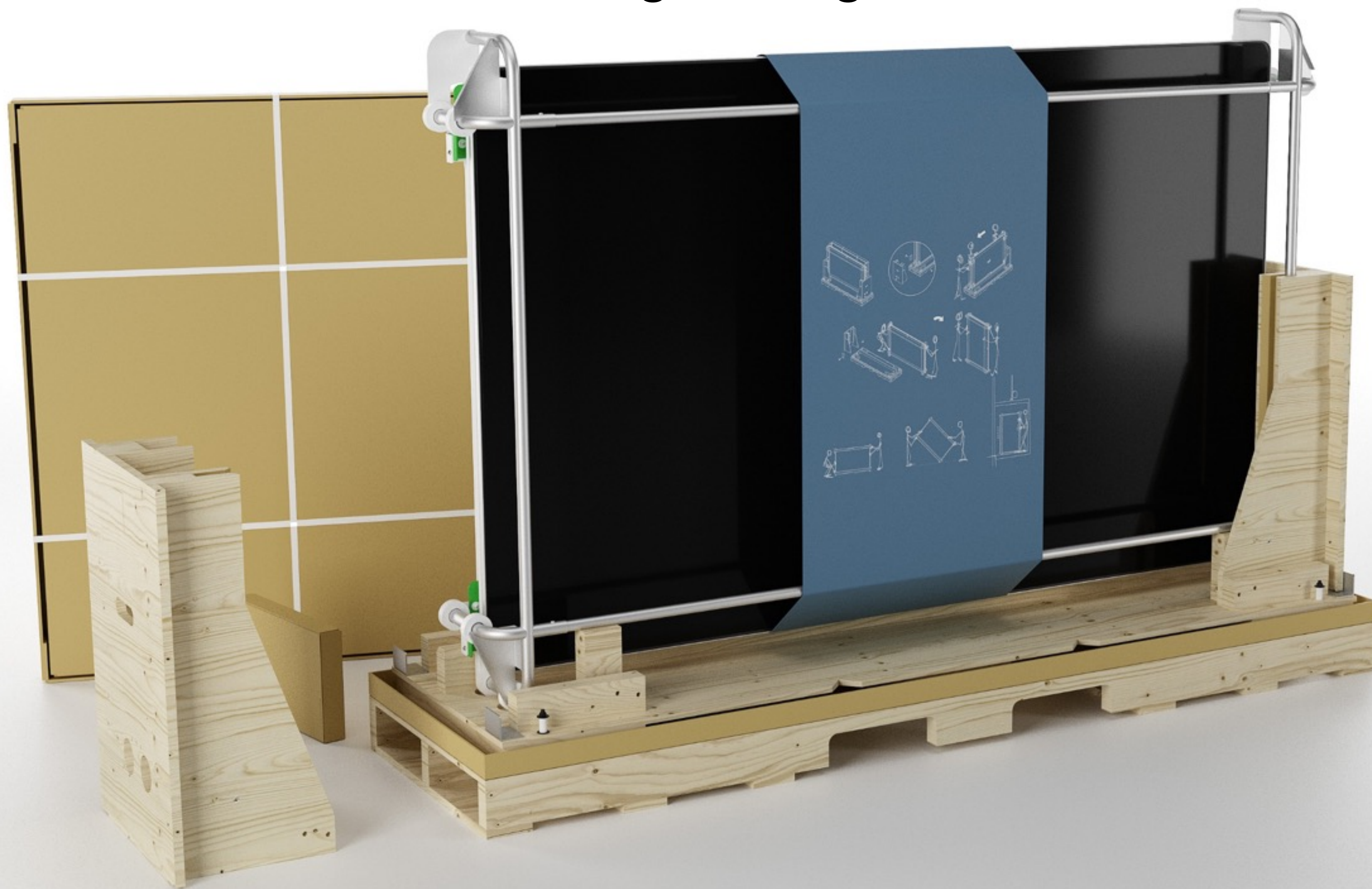


Schedule

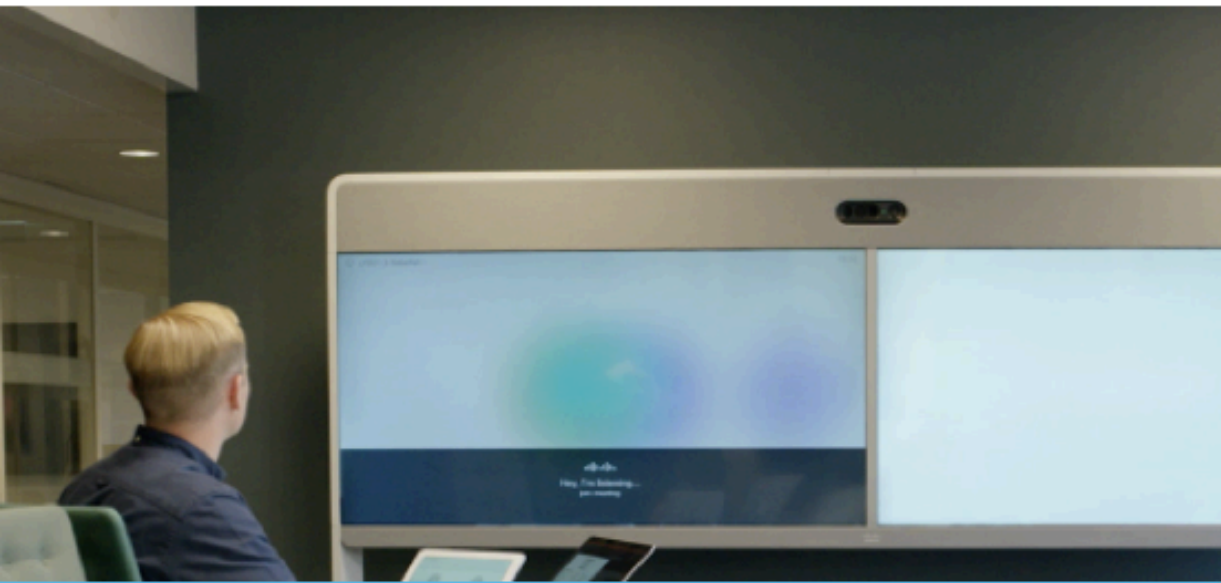


Files

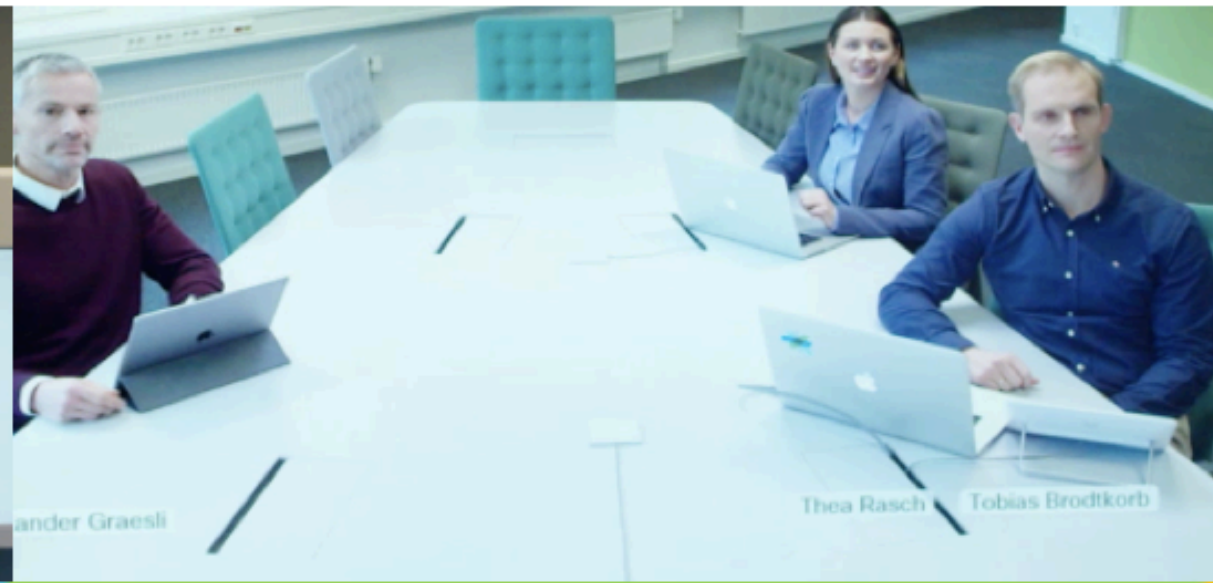
Unboxing and Logistics



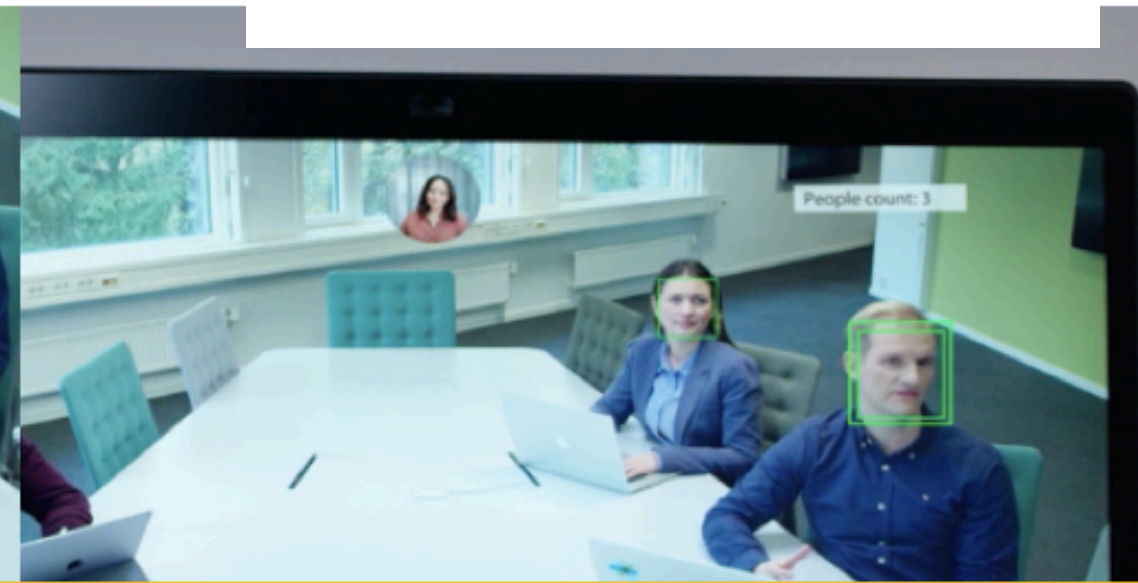
Machine Learning and Artificial Intelligence



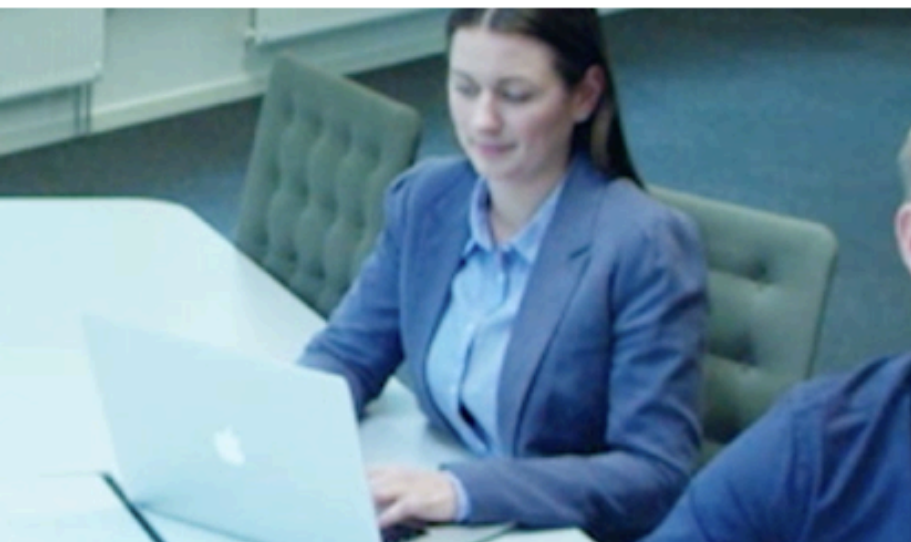
Webex Assistant (June, Teams)



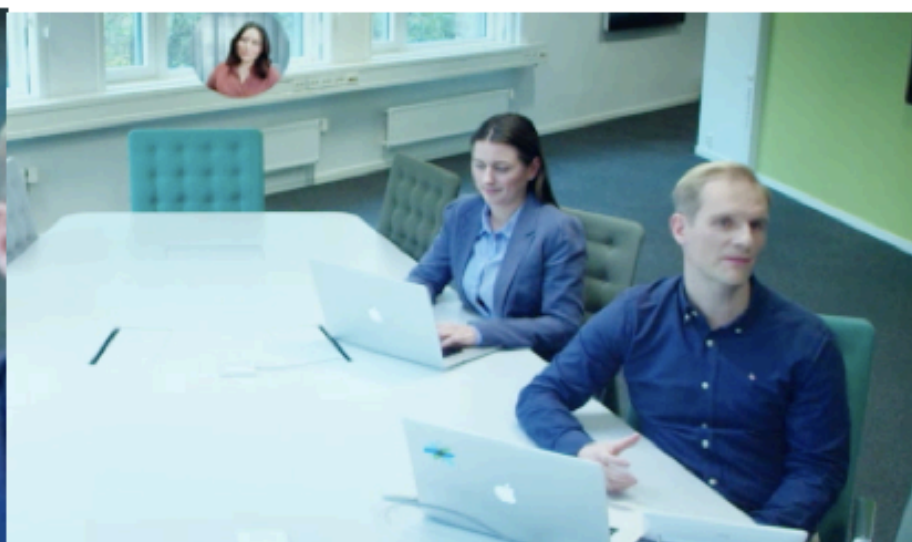
Face recognition* (Teams) only



In-room analytics



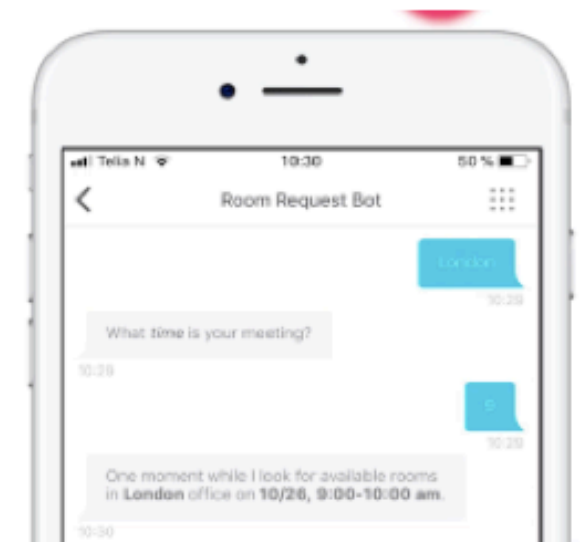
Noise suppression*



Speaker tracking



Best view



Bots (Teams)

Looking into



the future

but, by far, most of us work with

software development



At Lysaker we have been developing telepresence products and collaboration solutions for more than two decades (since ~1991)



“... an organization that develops spectacular products and outperforms all competitors”

The secret sauce



<http://www.serious-eats.com/recipes/images/20101007-pizza-lab-sauce.jpg>

The most important ingredients

- Effective feedback loops
- Slack
- Professionalism
- Focus on value
- Systems thinking
- Transparency
- Release early, release often

The secret sauce



<http://www.seriousseats.com/recipes/images/20101007-pizza-lab-sauce.jpg>

The most important ingredients

- Effective feedback loops
- Slack
- Professionalism
- Focus on value
- Systems thinking
- Transparency
- Release early, release often

The secret sauce



<http://www.serious-eats.com/recipes/images/20101007-pizza-lab-sauce.jpg>

The most important ingredients

- Effective feedback loops
- Slack
- Professionalism
- Focus on value
- Systems thinking
- Transparency
- Release early, release often

The secret sauce



<http://www.serious-eats.com/recipes/images/20101007-pizza-lab-sauce.jpg>

The most important ingredients

- Effective feedback loops
- Slack
- Professionalism
- Focus on value
- Systems thinking
- Transparency
- Release early, release often

The secret sauce



<http://www.serious-eats.com/recipes/images/20101007-pizza-lab-sauce.jpg>

The most important ingredients

- Effective feedback loops
- Slack
- Professionalism
- Focus on value
- Systems thinking
- Transparency
- Release early, release often

The secret sauce



<http://www.seriousseats.com/recipes/images/20101007-pizza-lab-sauce.jpg>

The most important ingredients

- Effective feedback loops
- Slack
- Professionalism
- Focus on value
- Systems thinking
- Transparency
- Release early, release often

The secret sauce



<http://www.serious-eats.com/recipes/images/20101007-pizza-lab-sauce.jpg>

The most important ingredients

- Effective feedback loops
- Slack
- Professionalism
- Focus on value
- Systems thinking
- Transparency
- Release early, release often

The secret sauce



<http://www.serious-eats.com/recipes/images/20101007-pizza-lab-sauce.jpg>

The most important ingredients

- Effective feedback loops
- Slack
- Professionalism
- Focus on value
- Systems thinking
- Transparency
- Release early, release often

The secret sauce



<http://www.serious-eats.com/recipes/images/20101007-pizza-lab-sauce.jpg>

The most important ingredients

- **Effective feedback loops**
- Slack
- Professionalism
- Focus on value
- Systems thinking
- Transparency
- Release early, release often

Facts about advanced product development



Few high tech projects are like running down on a paved road where you can see the ...



... goal in the end of the road.

Most projects are more like...

extreme orienteering



in impossible terrain



with a group of people





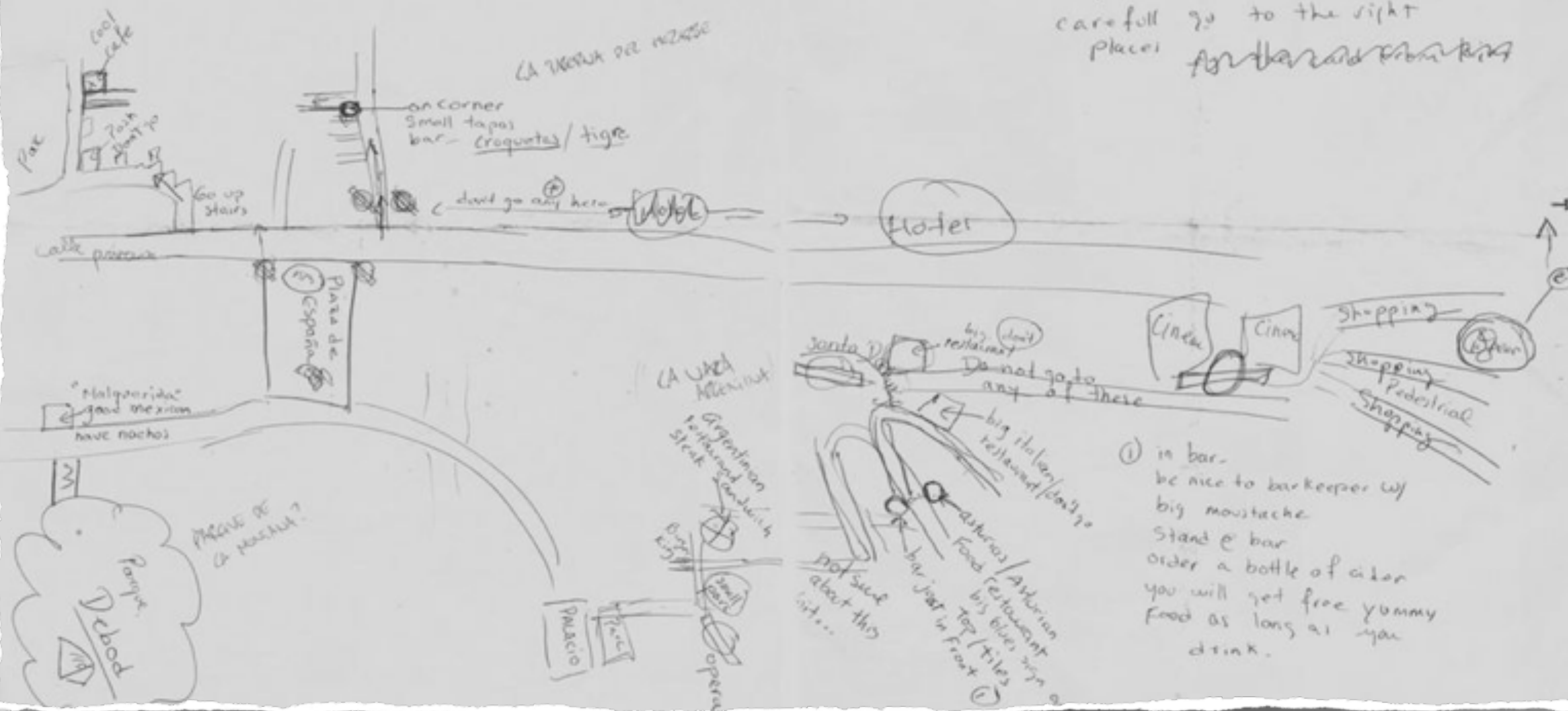
in the dark

③ Except Museo del Jamon = go there are many in the city if you want a "to go" sandwich, go there for a Jamon y queso with croissant!

with only a sketchy map as guidance

PLAZA del sol

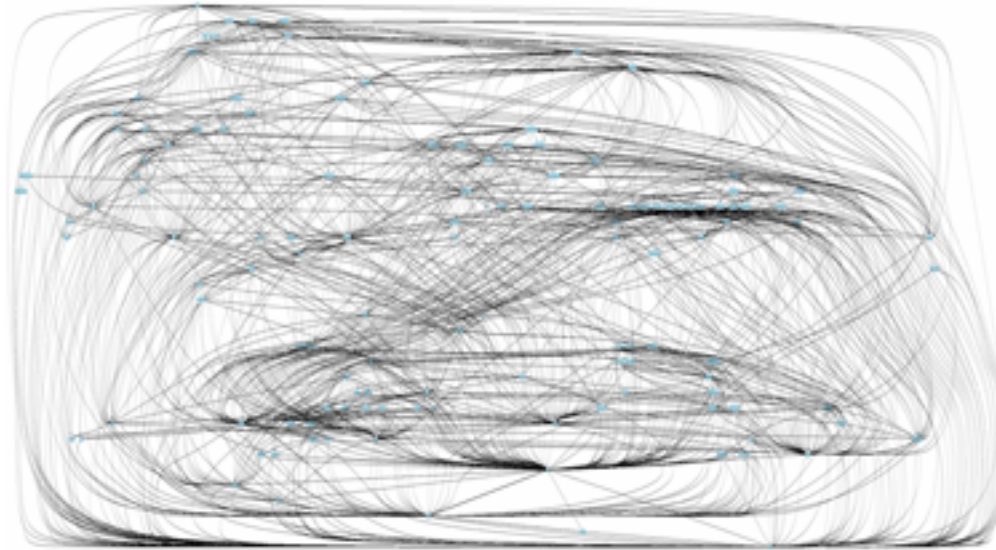
④ cross to the other side and go slightly left. there is a quarter there all restaurant/tapas place - FULL OF ENGLISH & AMERICANS so be careful go to the right place! *for the road from here*







The main codebase



- embedded software development
- about 200 active software developers
- typically more than 100 commits per day
- 4-5 million lines of code, mostly C and C++
- visible traces back to the late 1980's
- ~20 products, ~50 builds



1987



1992



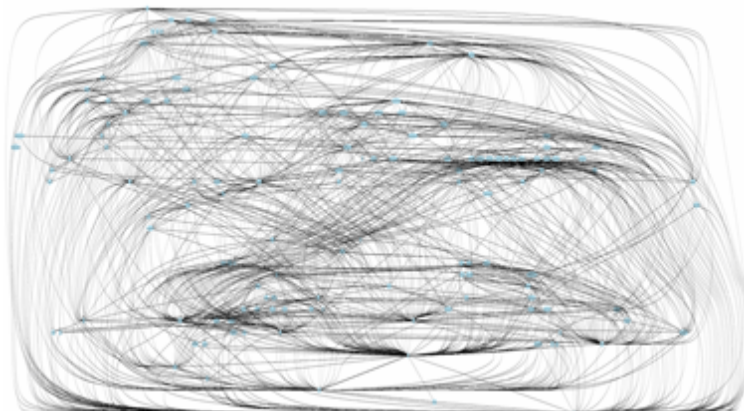
1997



2000



2003



2004



2006



2006



2005



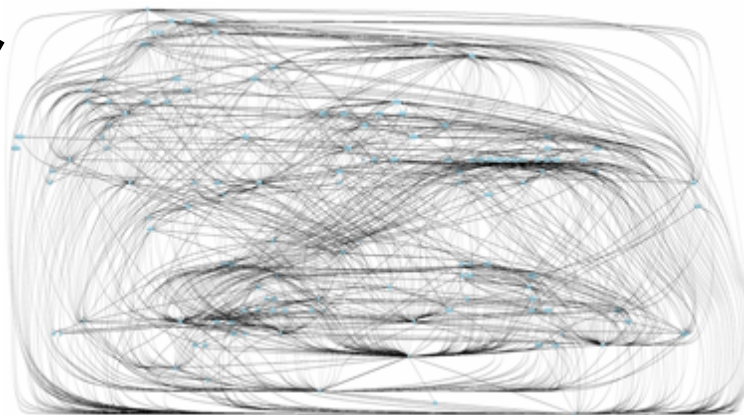
2010



2008



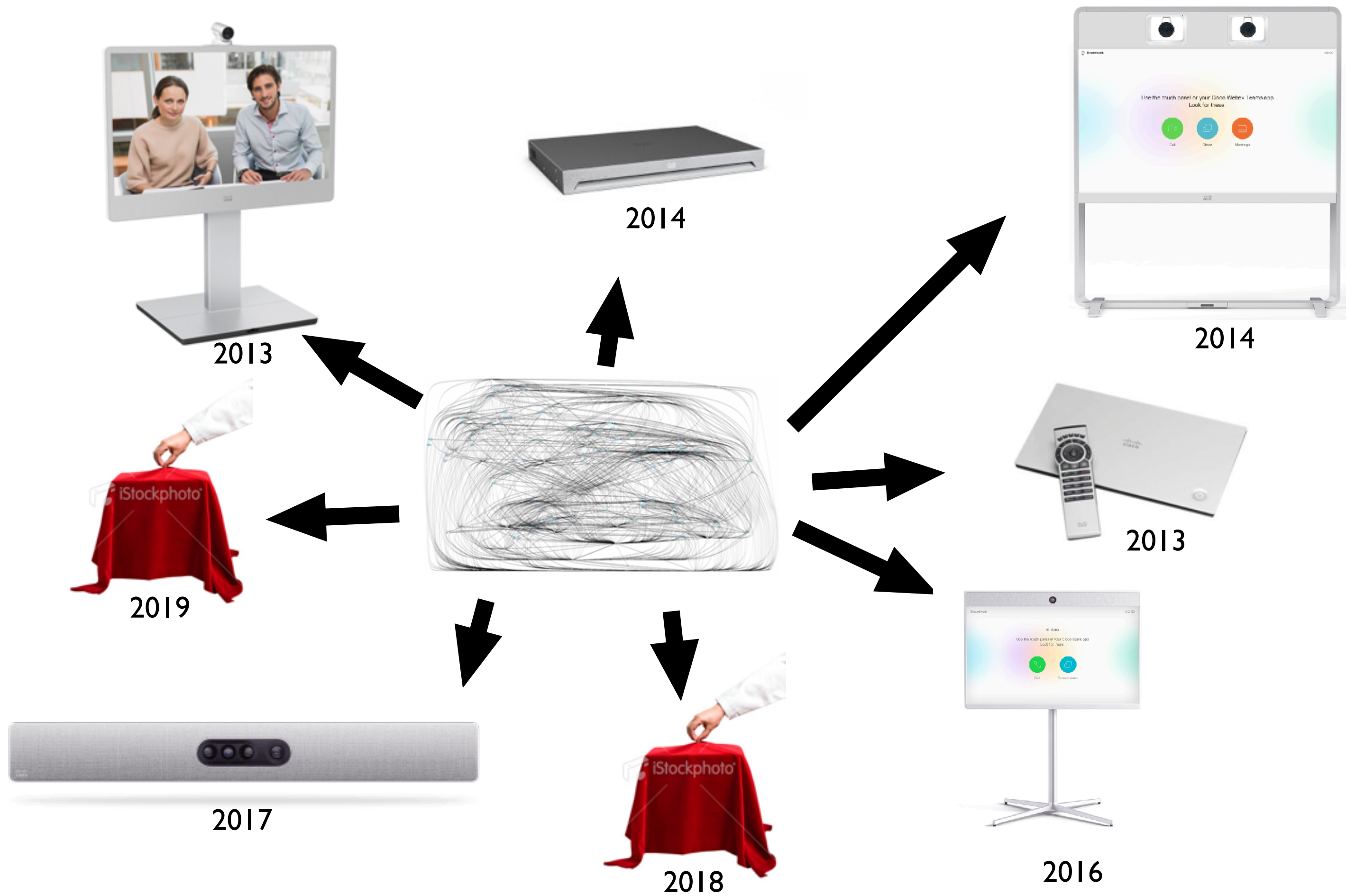
2009



2008

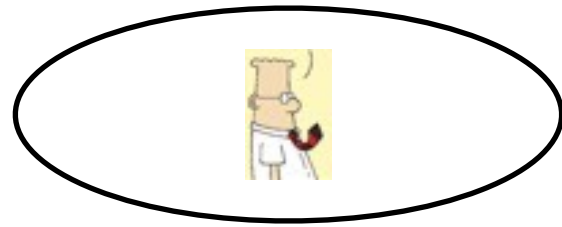


2009

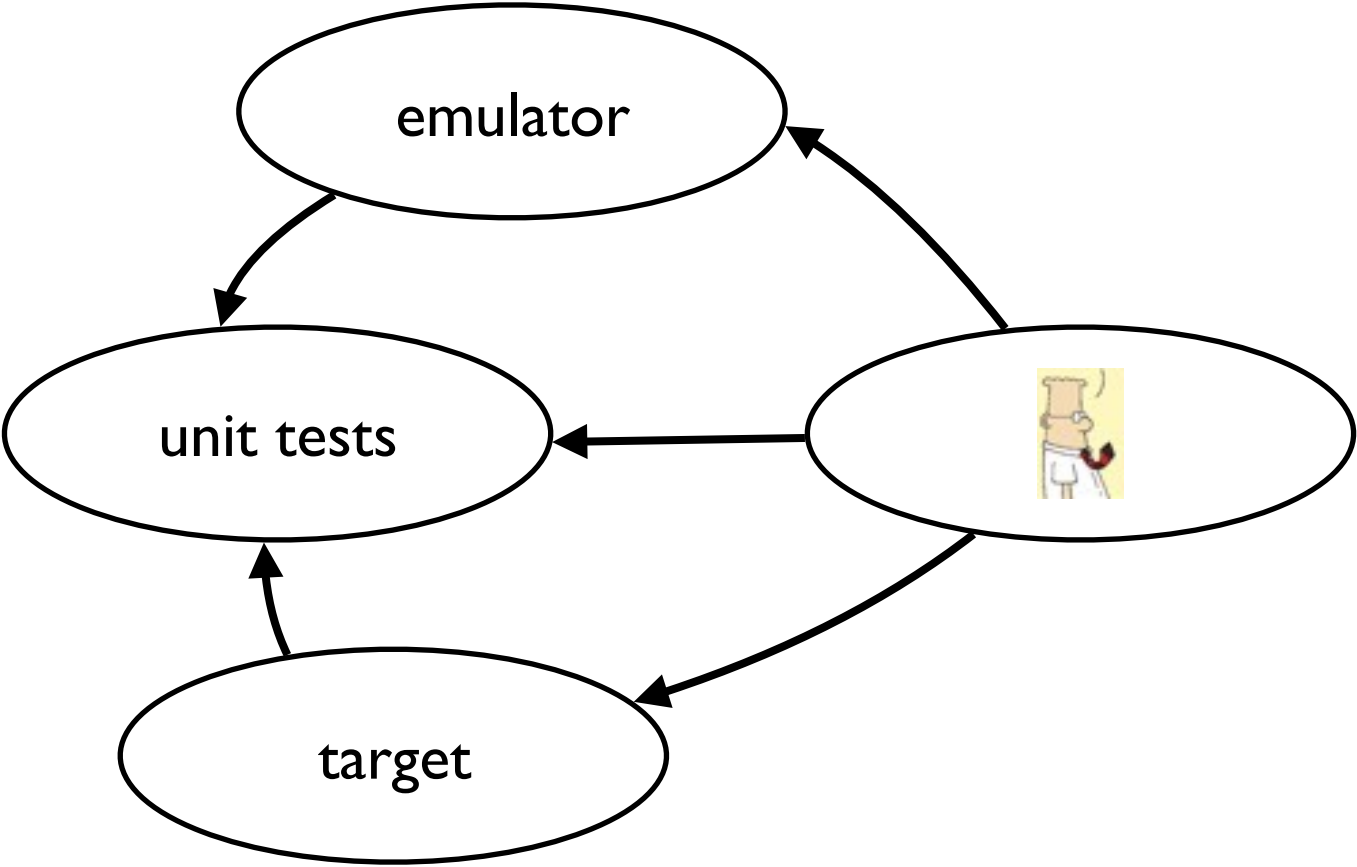


software development workflow

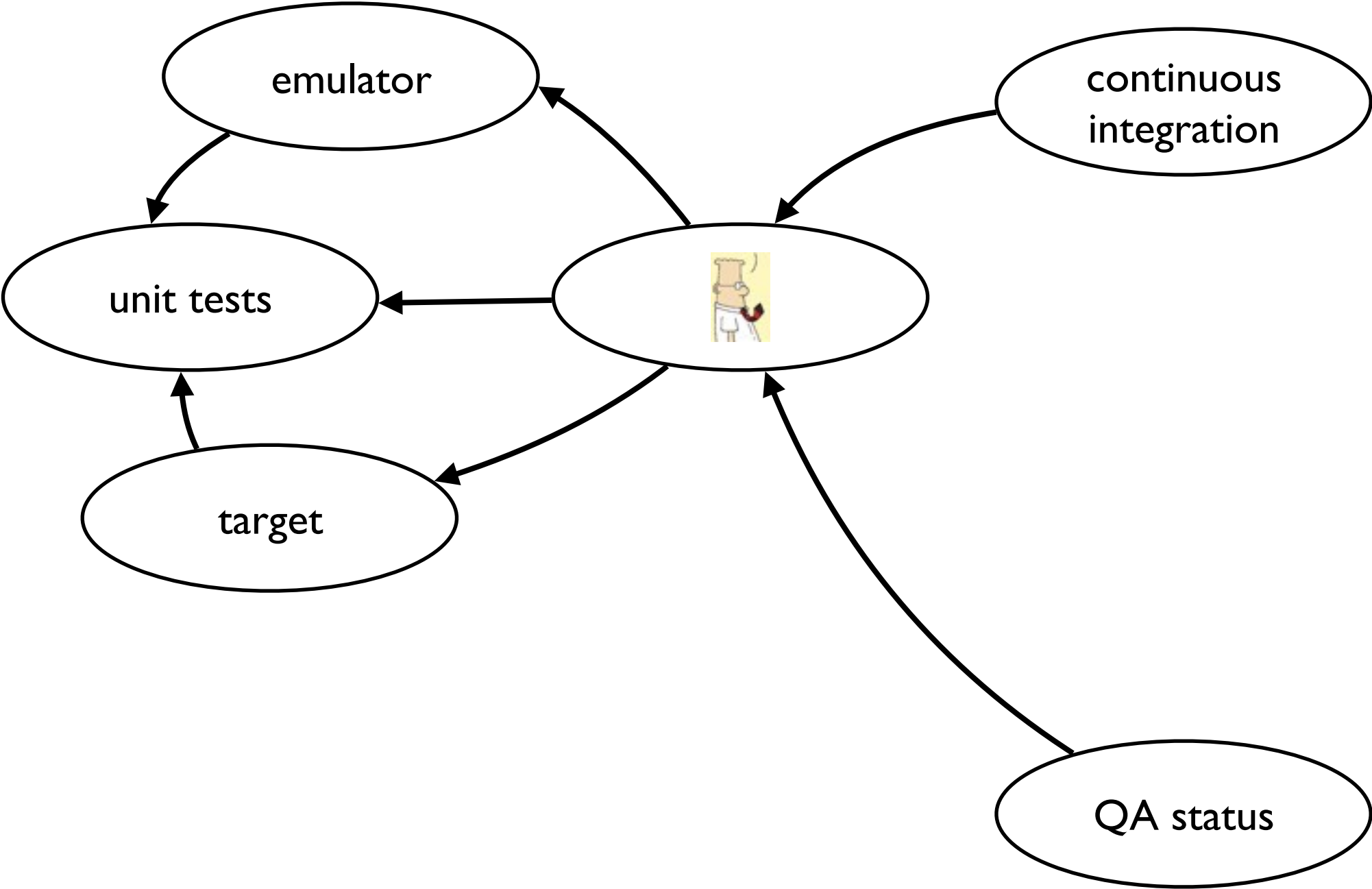
Continuous integration and deployment system



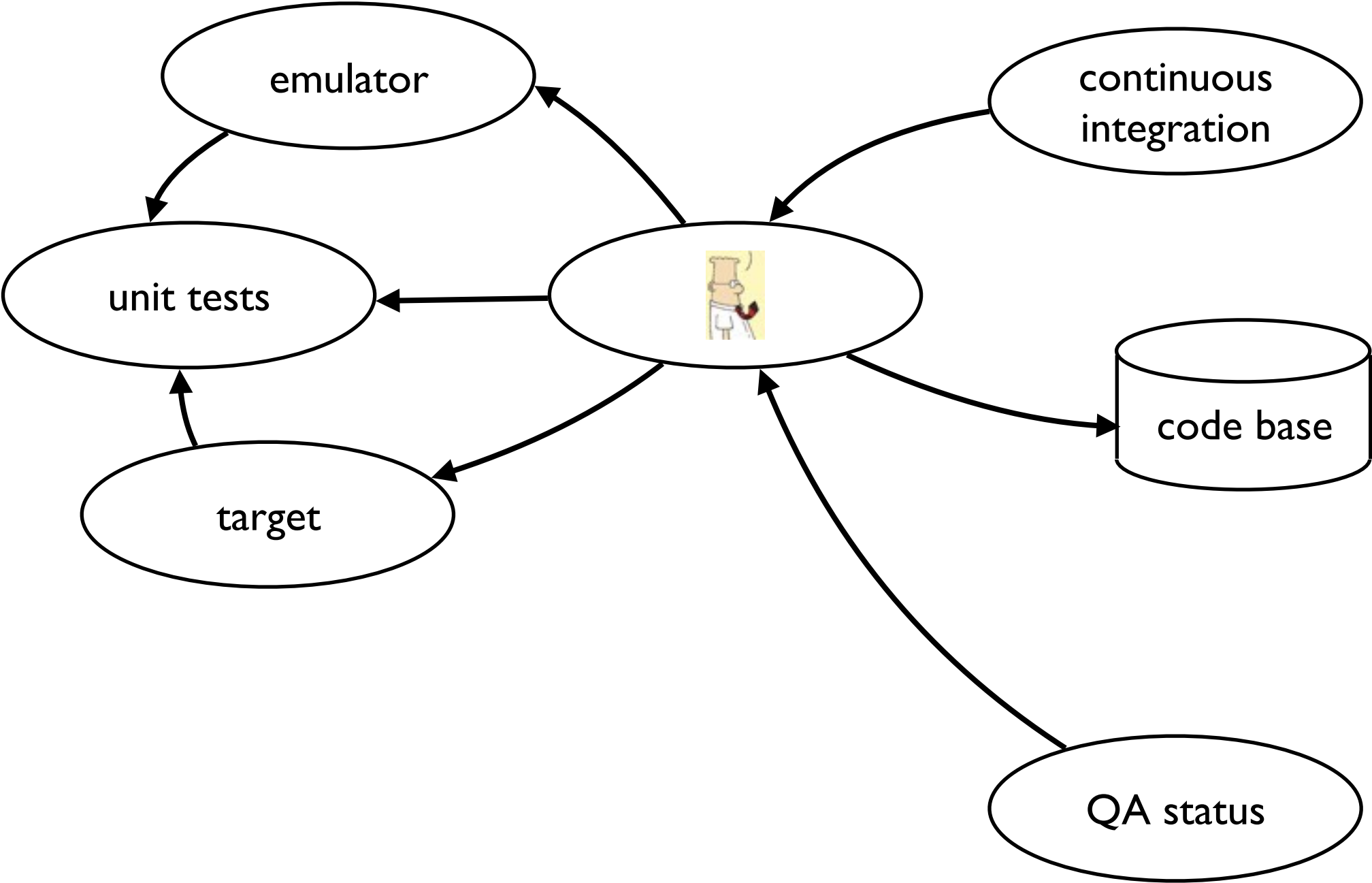
Continuous integration
and deployment
system



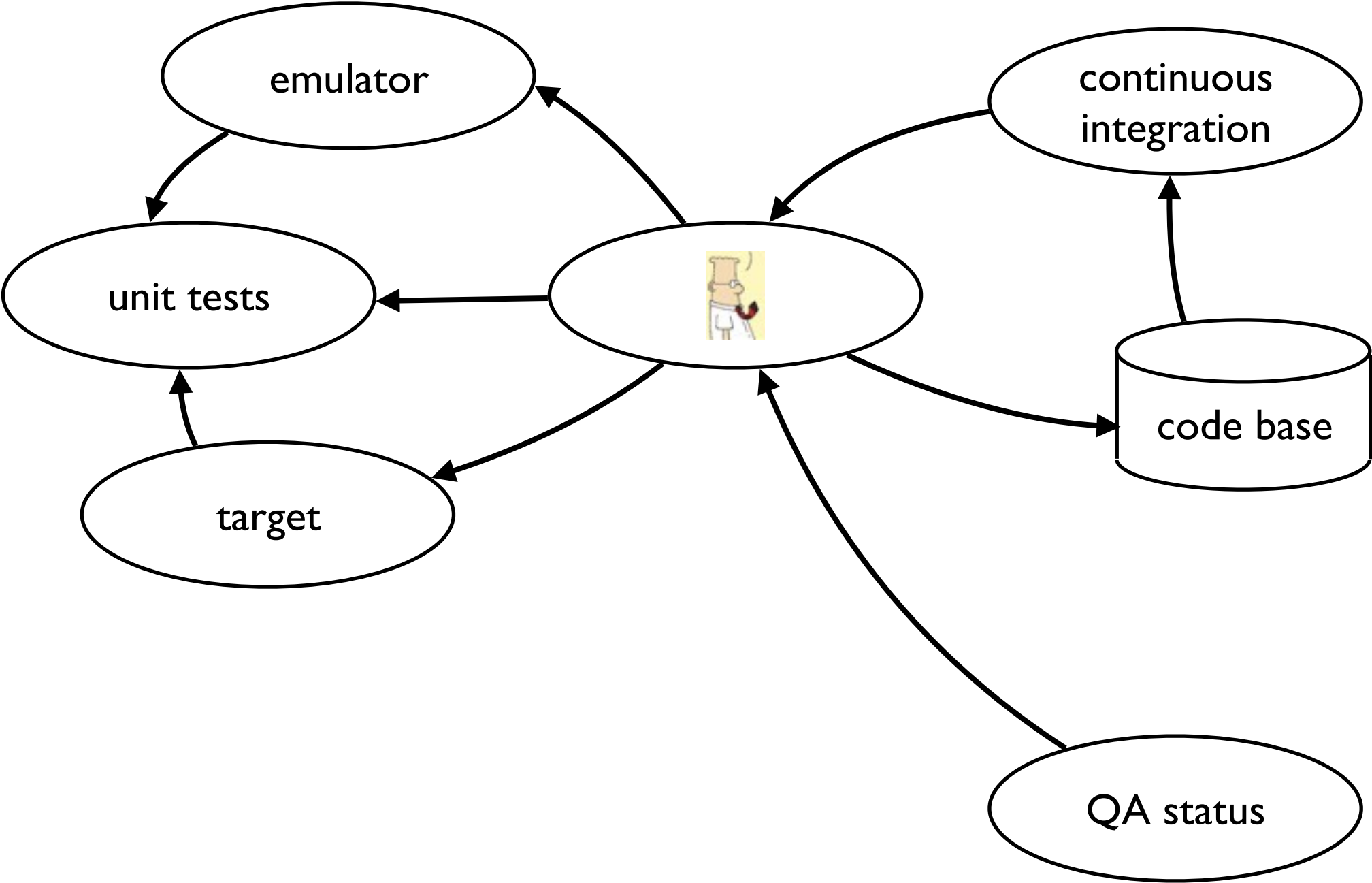
Continuous integration
and deployment
system



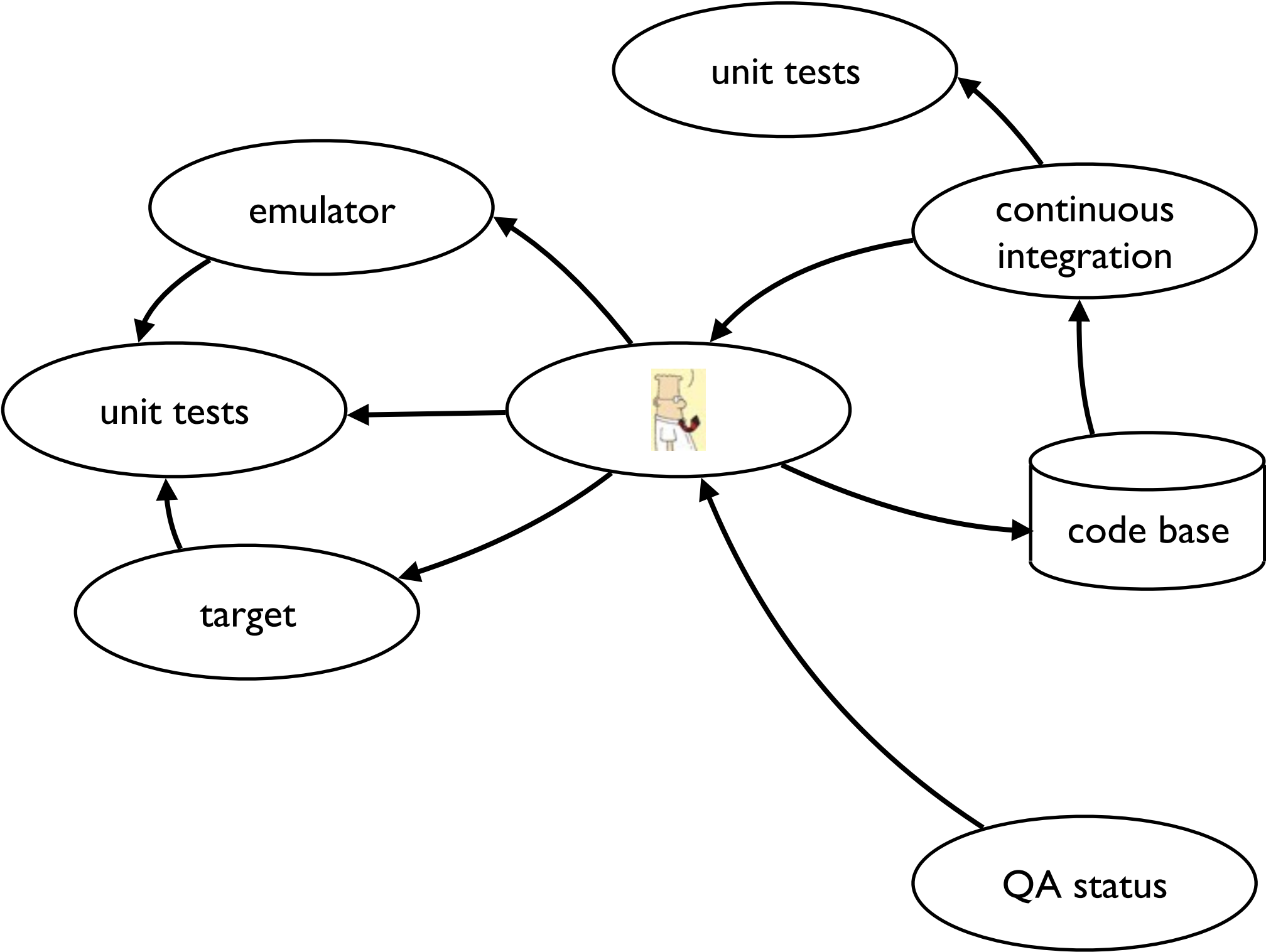
Continuous integration
and deployment
system



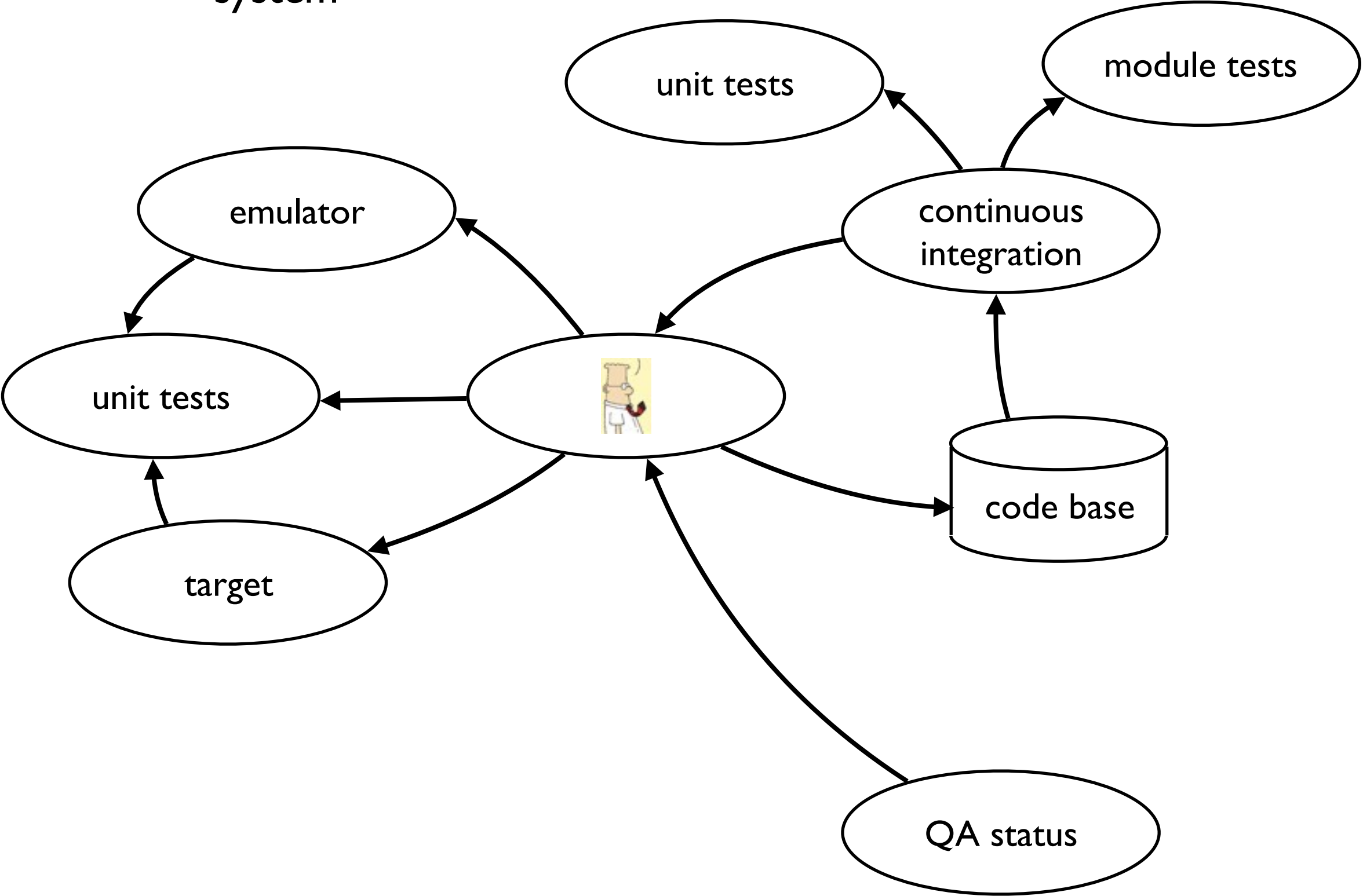
Continuous integration
and deployment
system



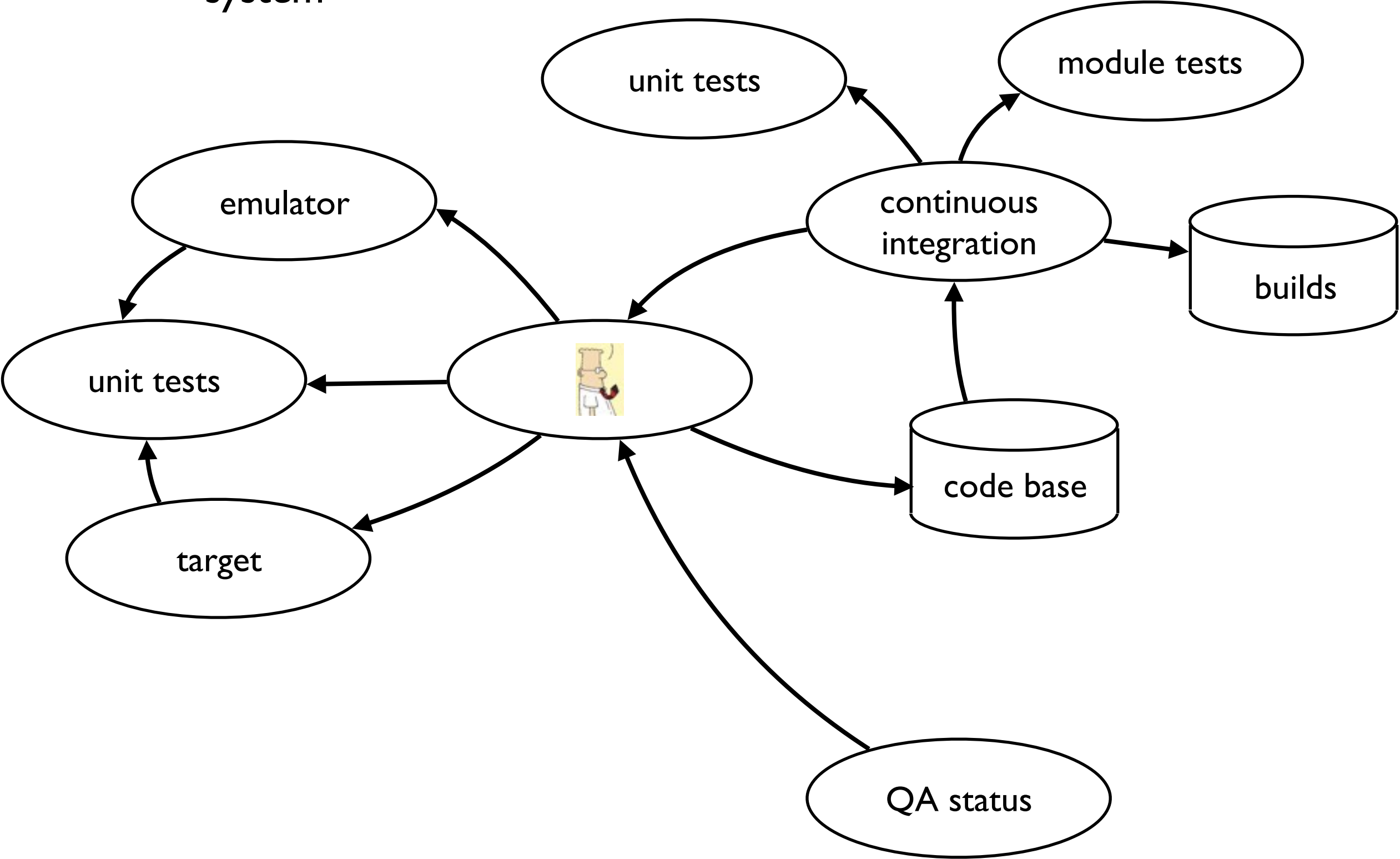
Continuous integration
and deployment
system



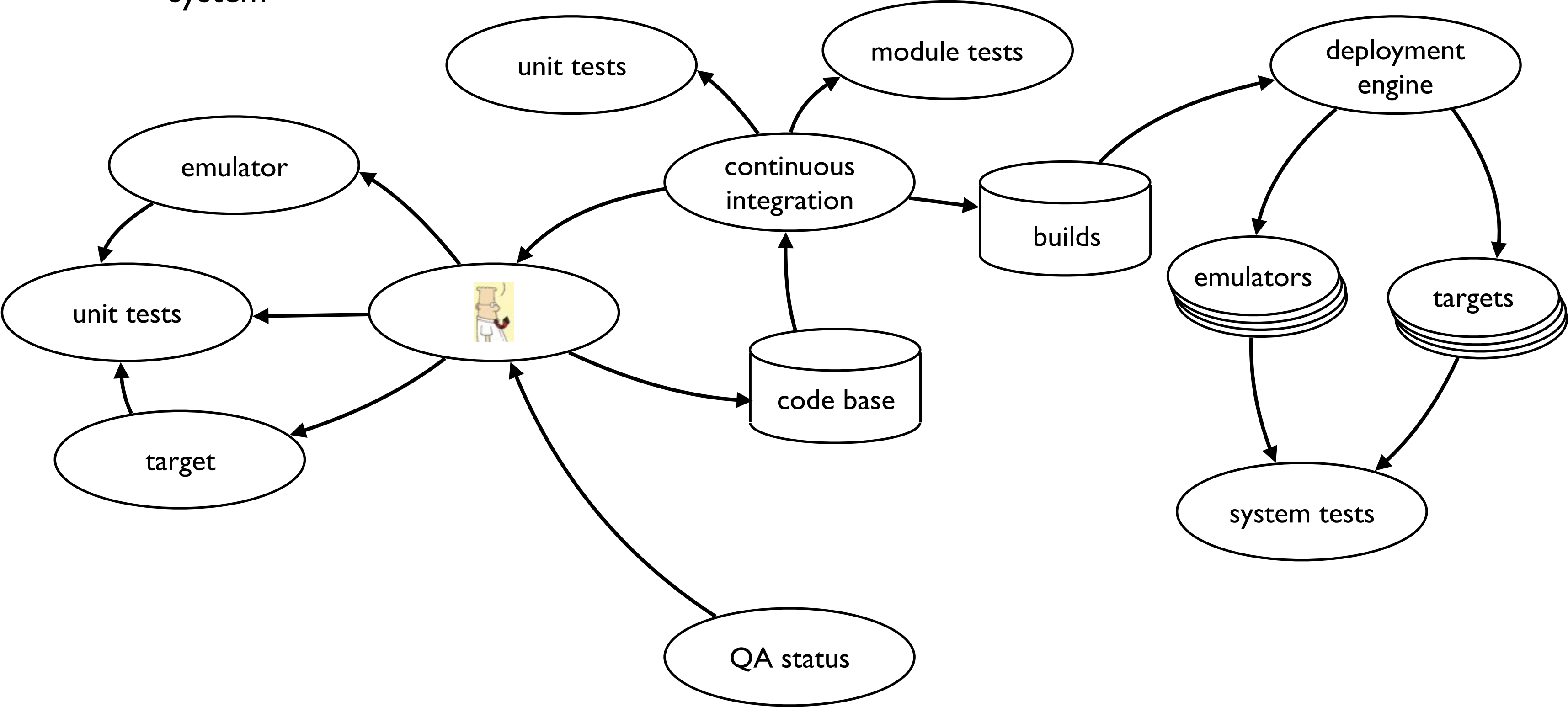
Continuous integration
and deployment
system



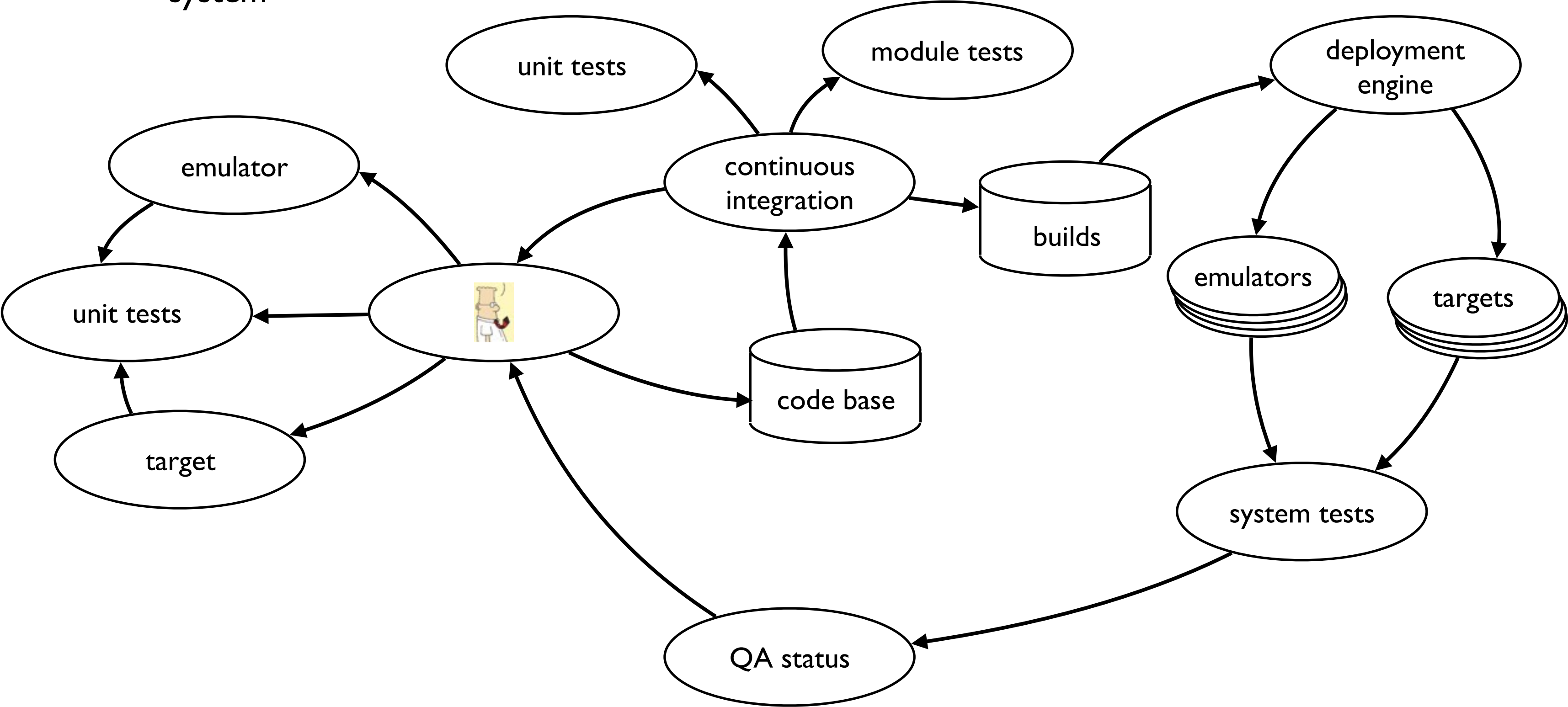
Continuous integration
and deployment
system



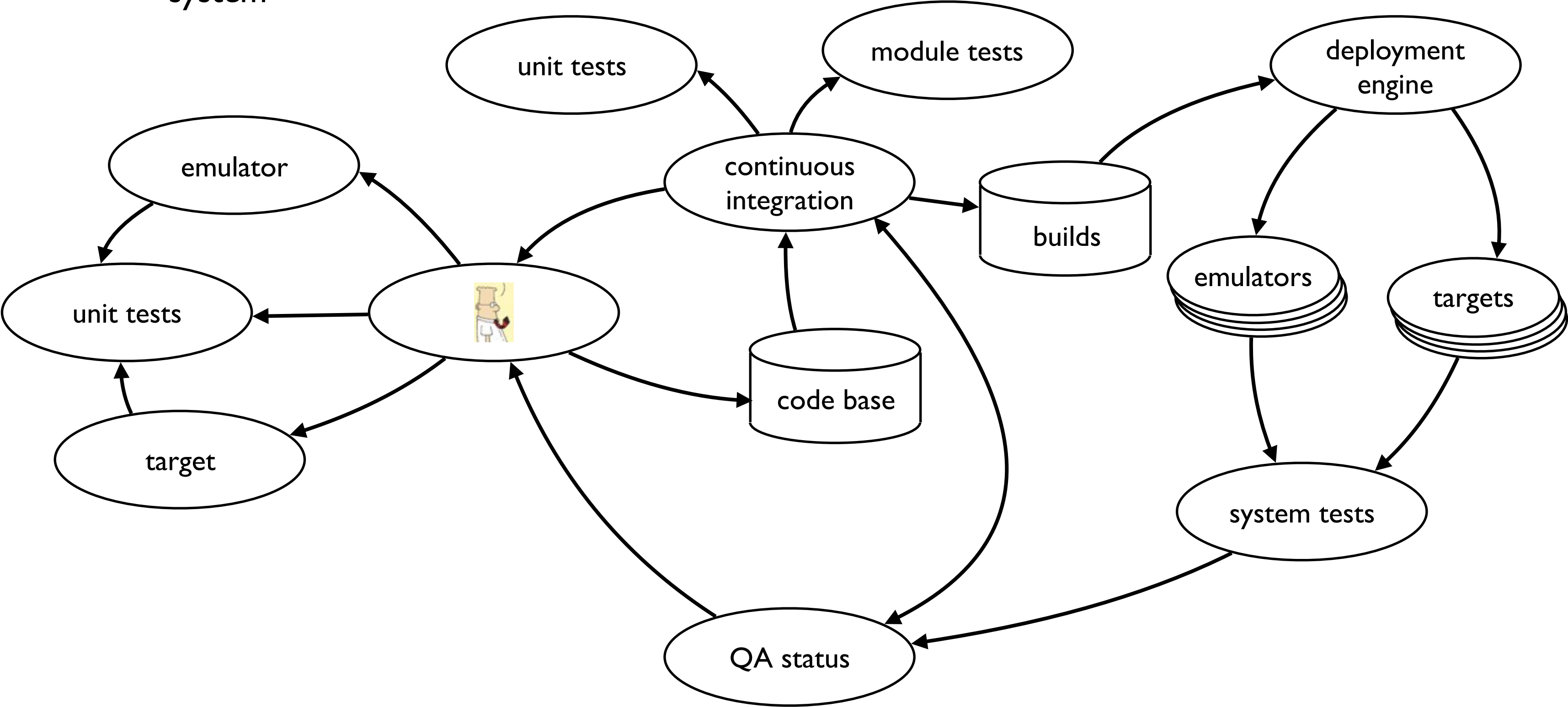
Continuous integration
and deployment
system



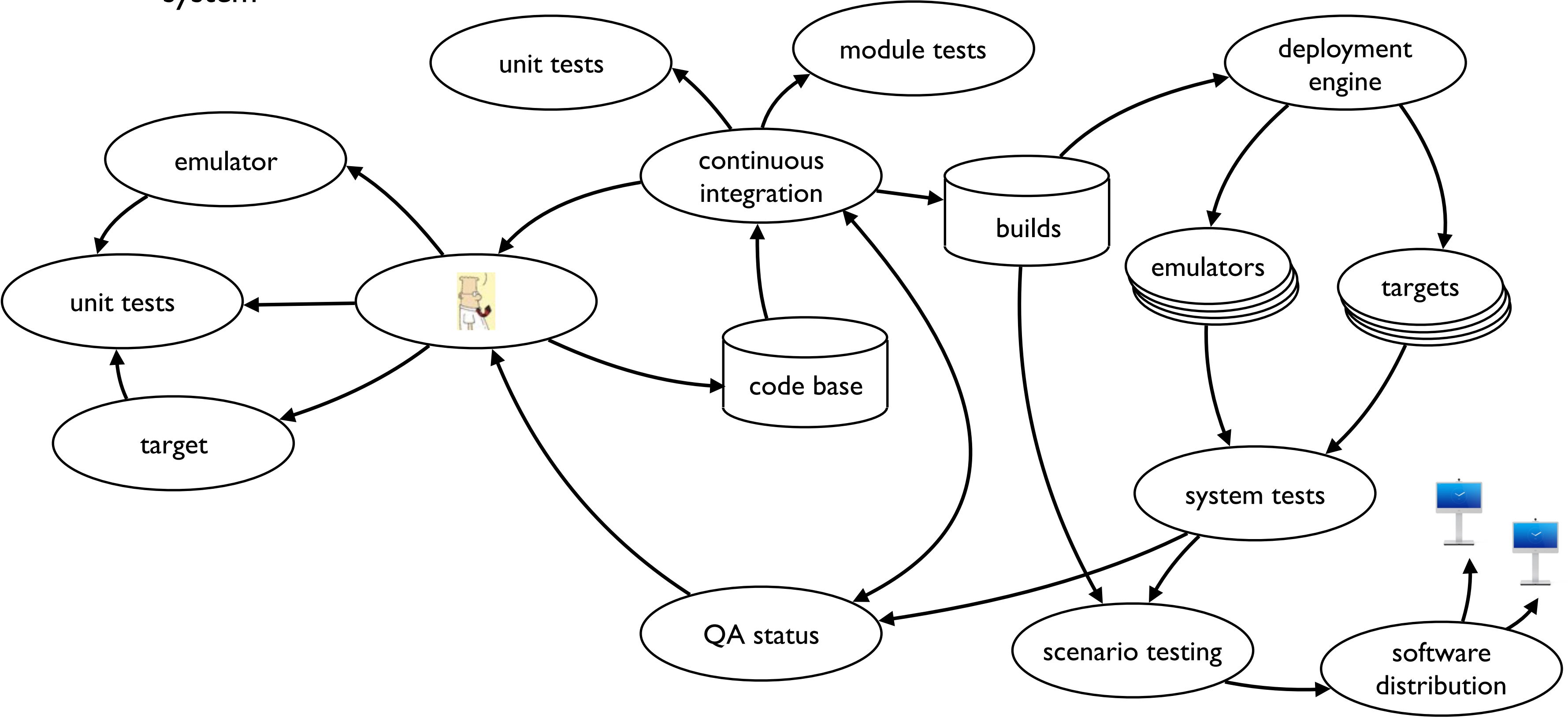
Continuous integration
and deployment
system



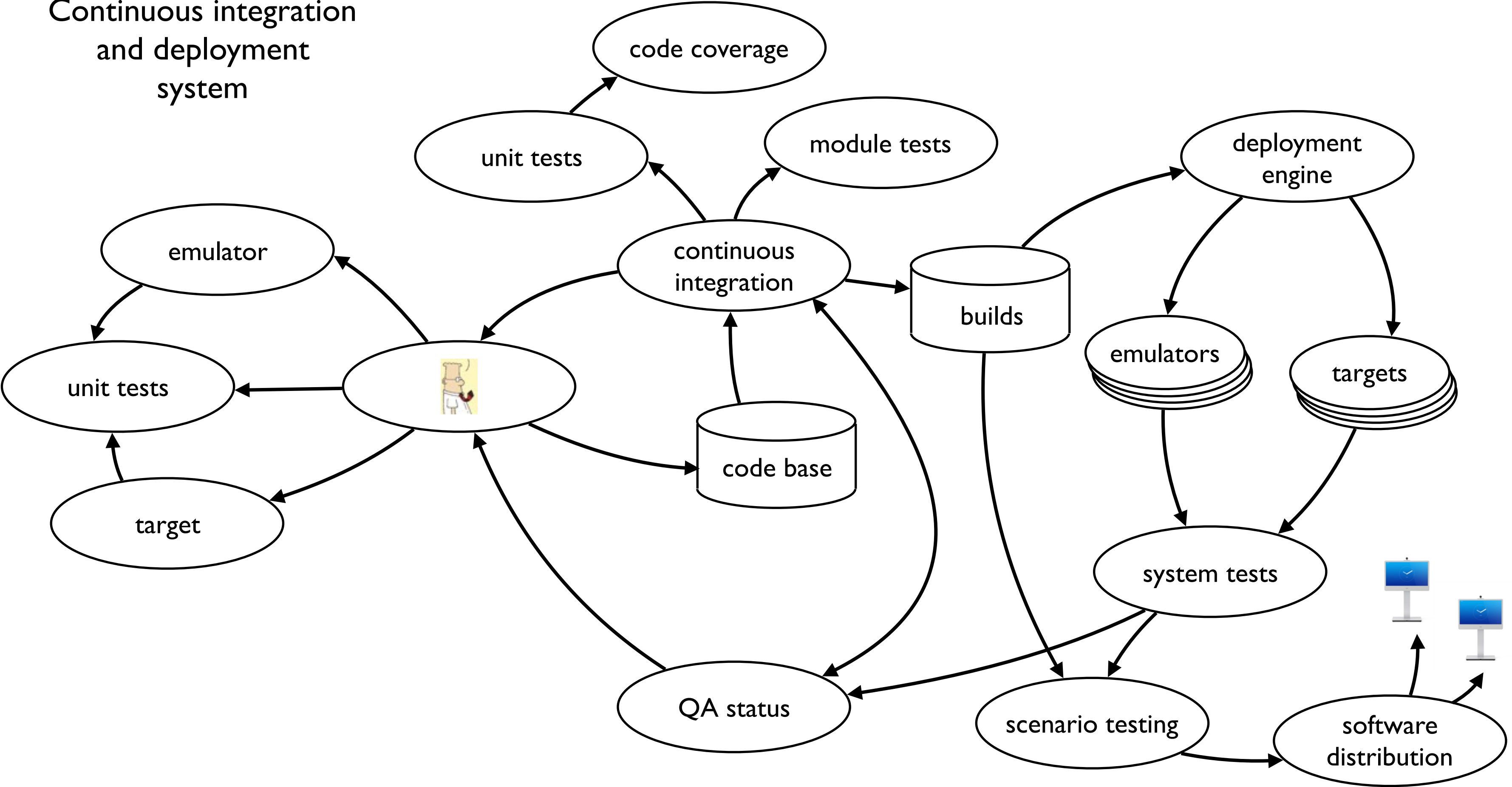
Continuous integration
and deployment
system



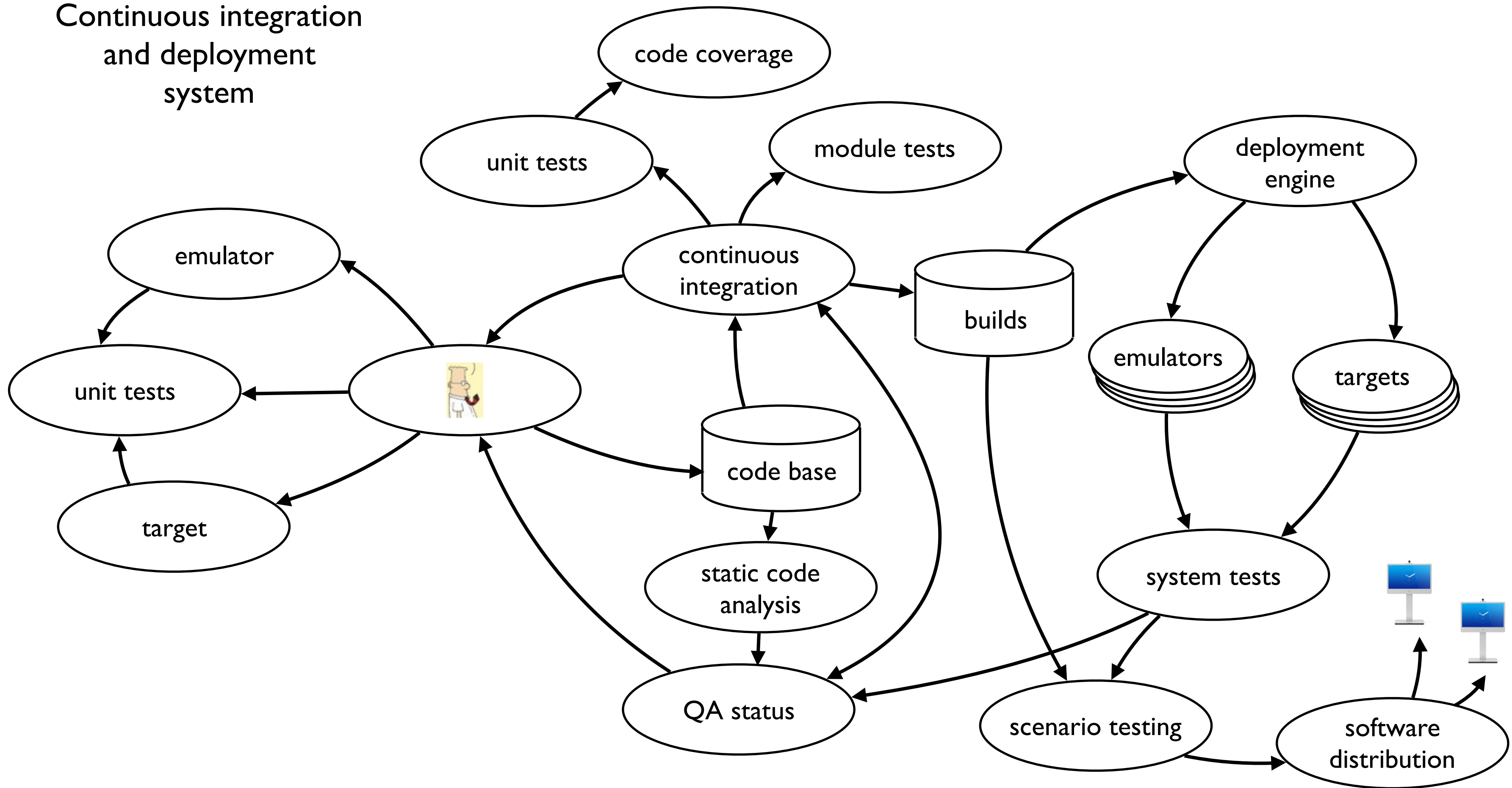
Continuous integration
and deployment
system



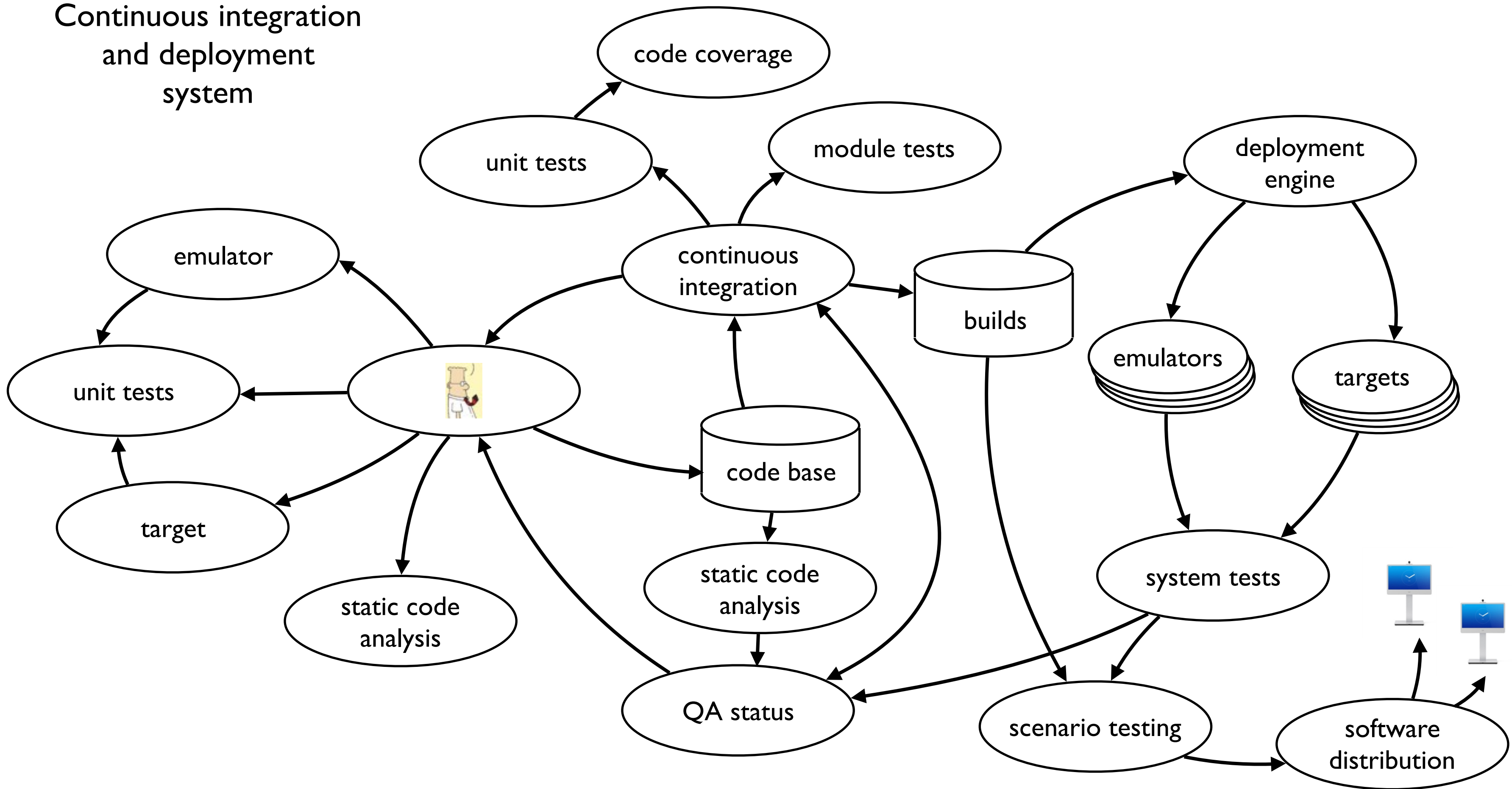
Continuous integration
and deployment
system



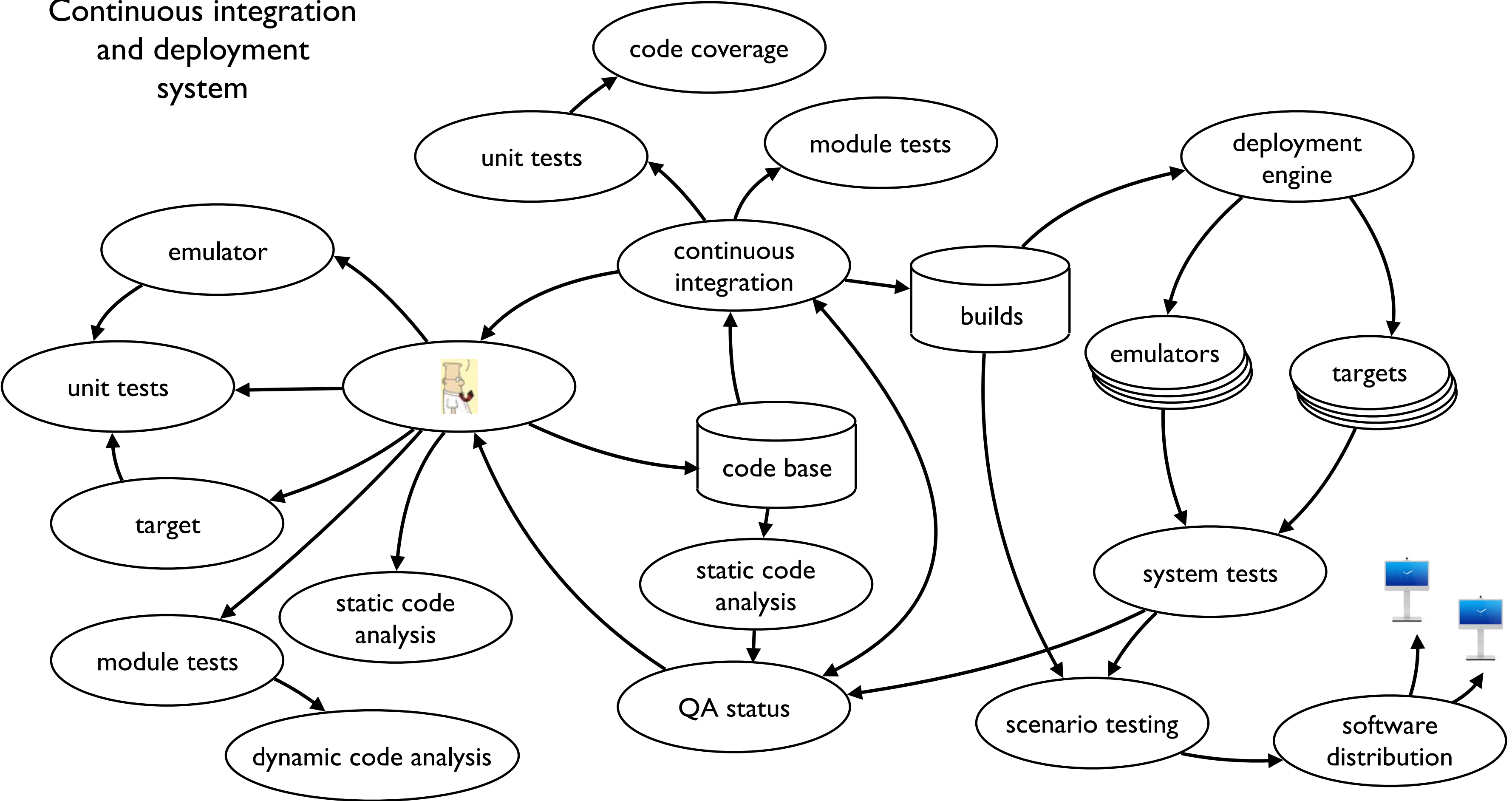
Continuous integration and deployment system

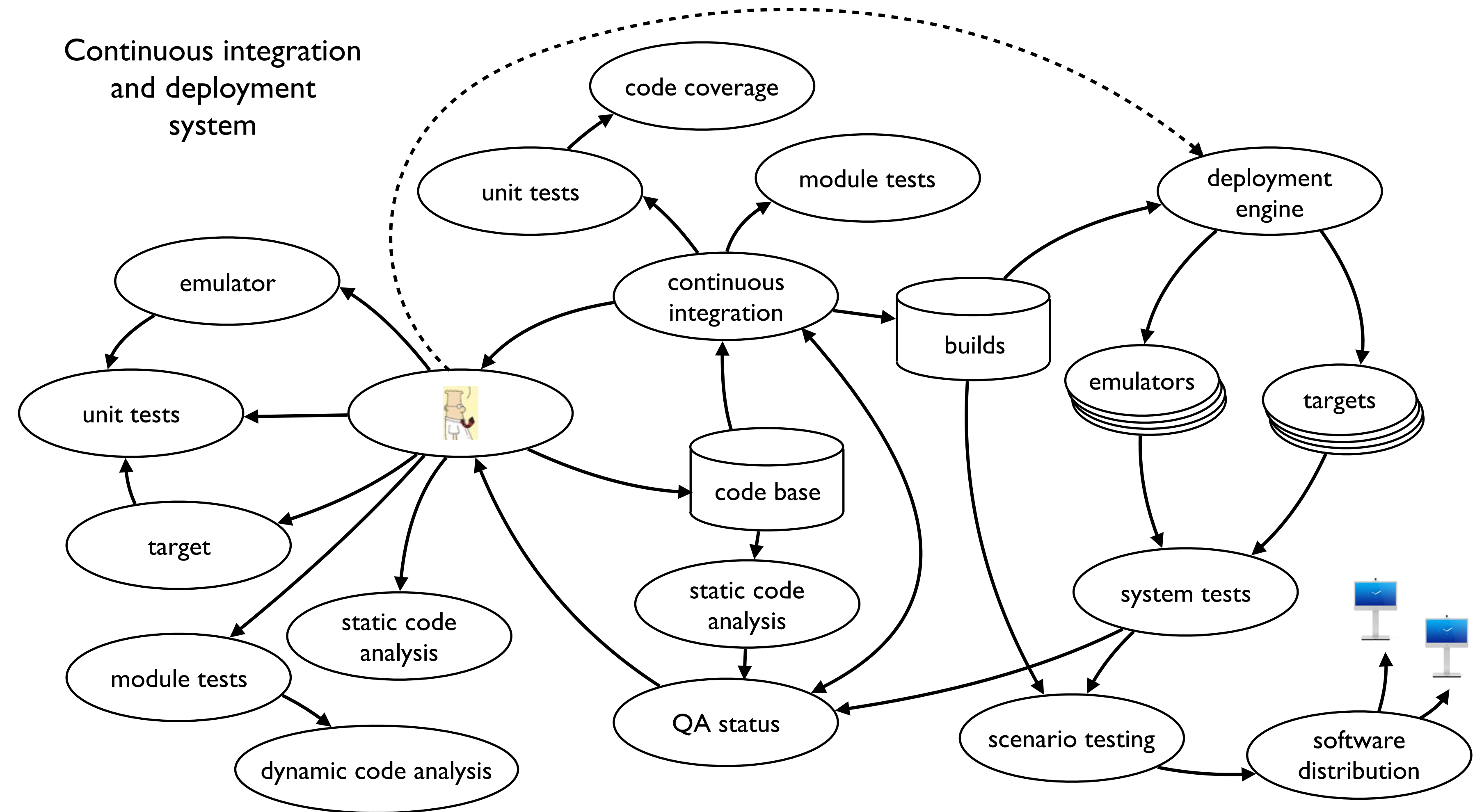


Continuous integration and deployment system



Continuous integration
and deployment
system





[illegible]

[/trunk/main/functional/mc/DataInputGate.cpp](#)
Project Results

Diff of /trunk/main/functional/mc/DataInputGate.cpp



[Parent Directory](#)
[View Revision Log](#)
[Patch](#)

revision 162254, Thu Oct 2 16:44:39 2008 UTC	revision 162245, Thu Oct 9 12:30:48 2008 UTC
Line 32	Line 32
DataInputGate::DataInputGate()	DataInputGate::DataInputGate()
{	{
fLogPrefix = "STATE: CHARTING ()	fLogPrefix =
return	return
get_commander()>readingInputGate(this)	get_commander()>readingInputGate(this)
Line 47	Line 47
fFull = false	fFull = false
get_commander()>updateDataCenterRegion, &dataRange, &g)	get_commander()>updateDataCenterRegion, &dataRange, &g)
return "STATE: CHARTING ()	return "STATE: CHARTING ()
}	}
pr	pr

Unsaved diff
View

Legend
 Deleted text is 162254
 changed text
 Added text is 162245



diff from viewvc

[illegible]

(PVE support testing)

Date: 2020-08-27

Time (seconds)

Solved Time (all test)

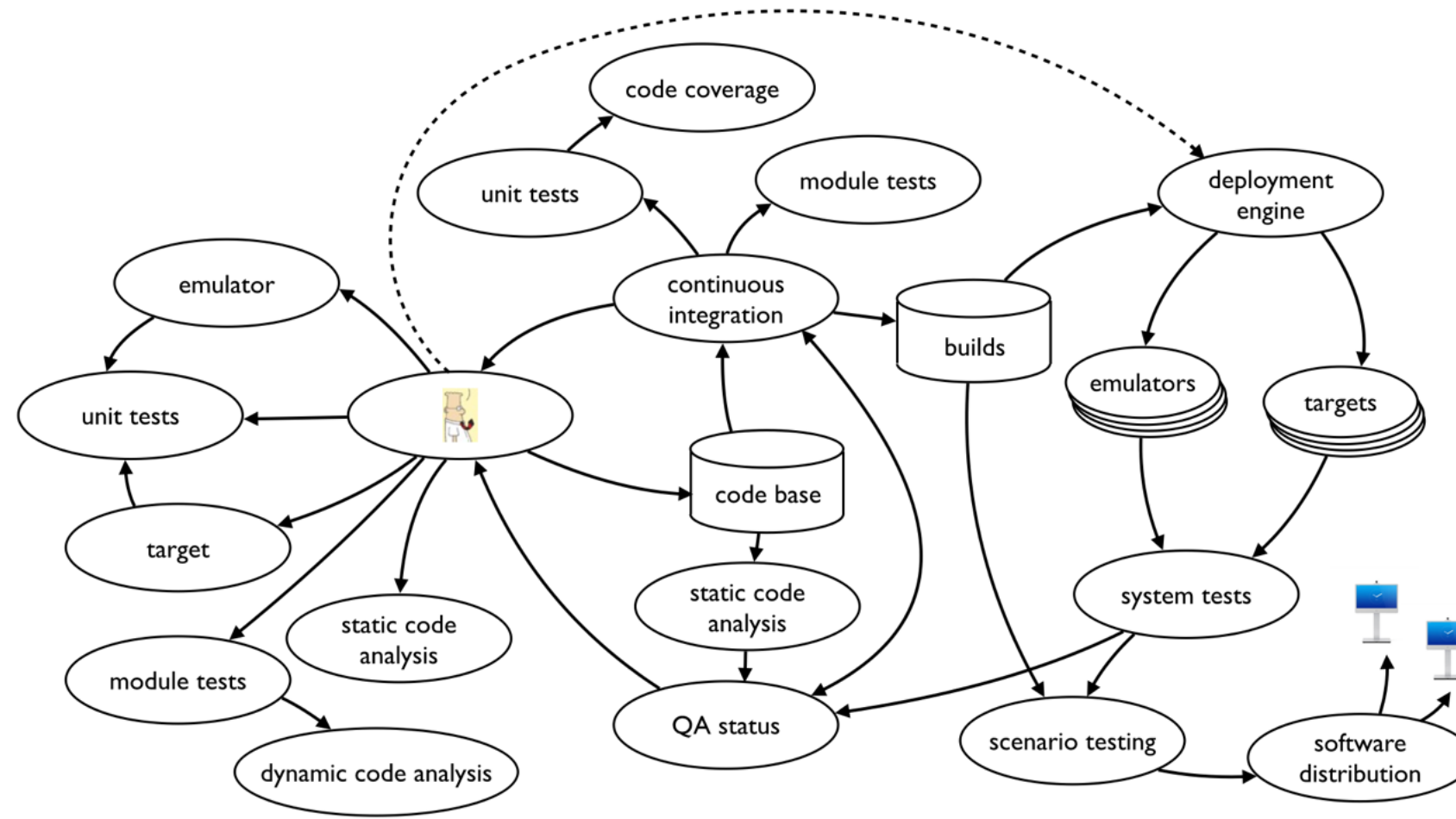
Solved Time (all test)

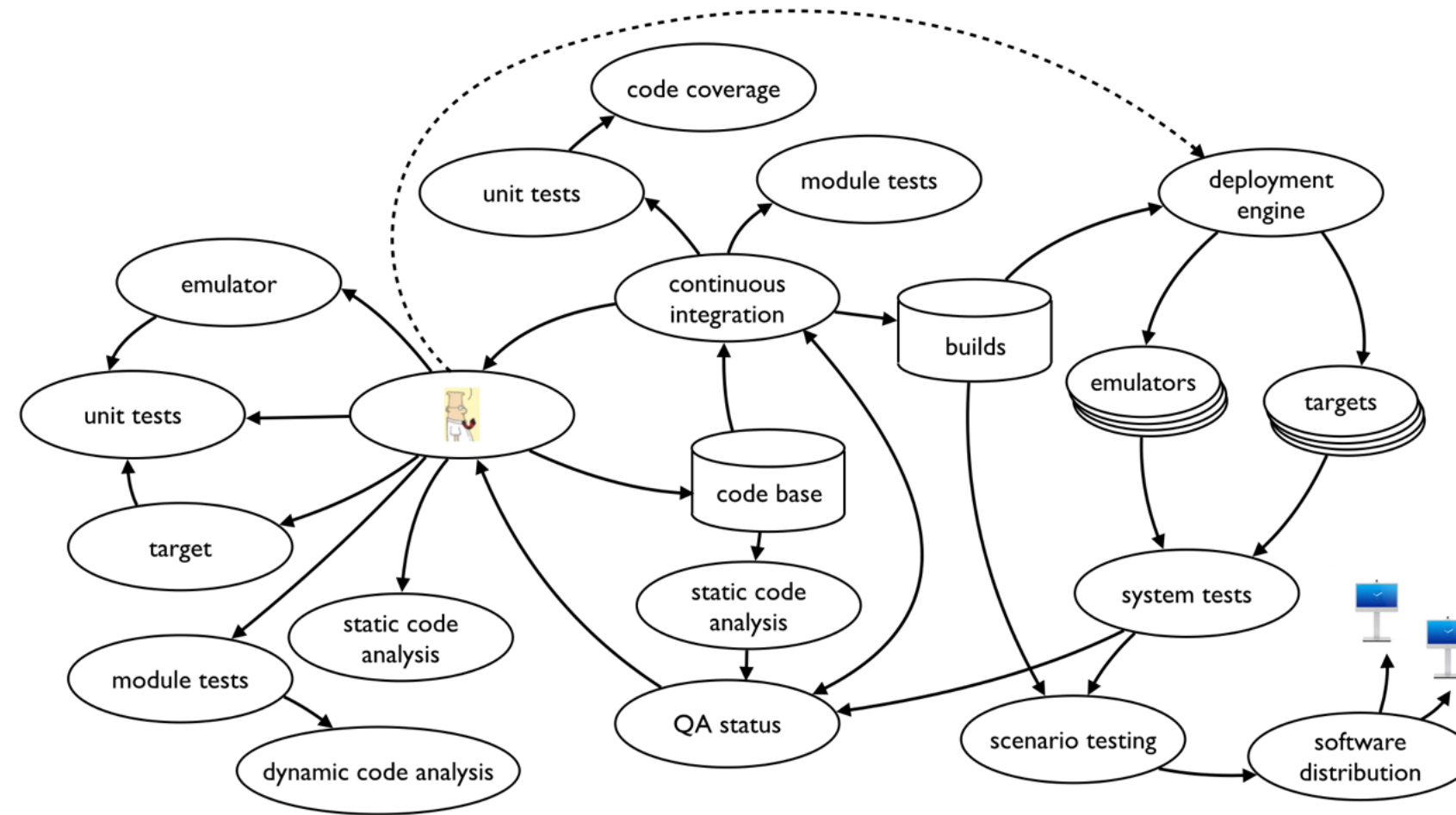
0 20 40 60 80 100 120 140 160

08:00 08:30 09:00 09:30 10:00 10:30 11:00 11:30 12:00 12:30 13:00 13:30 14:00 14:30 15:00 15:30 16:00 16:30 17:00 17:30 18:00

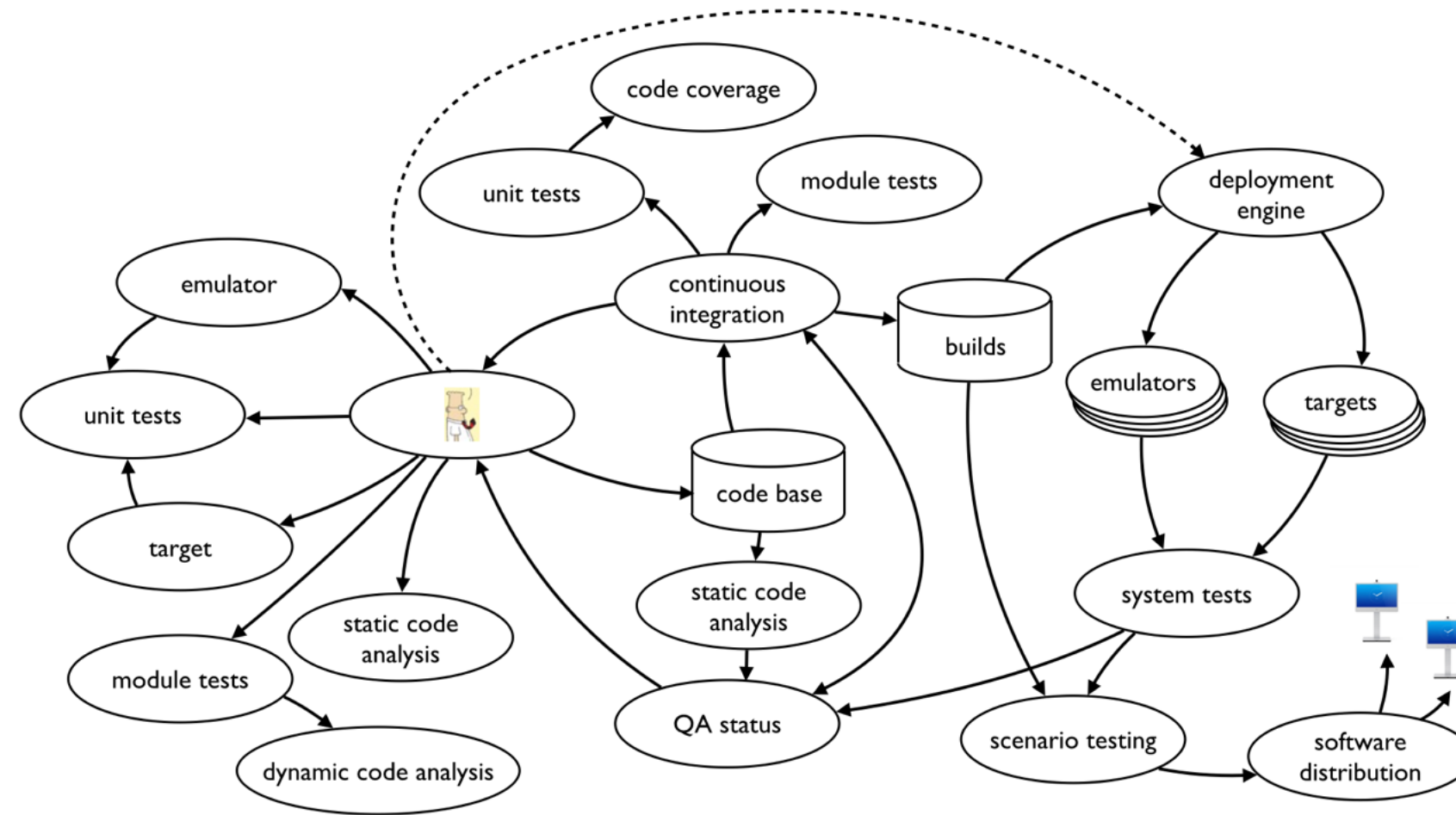
[illegible]

QA Status



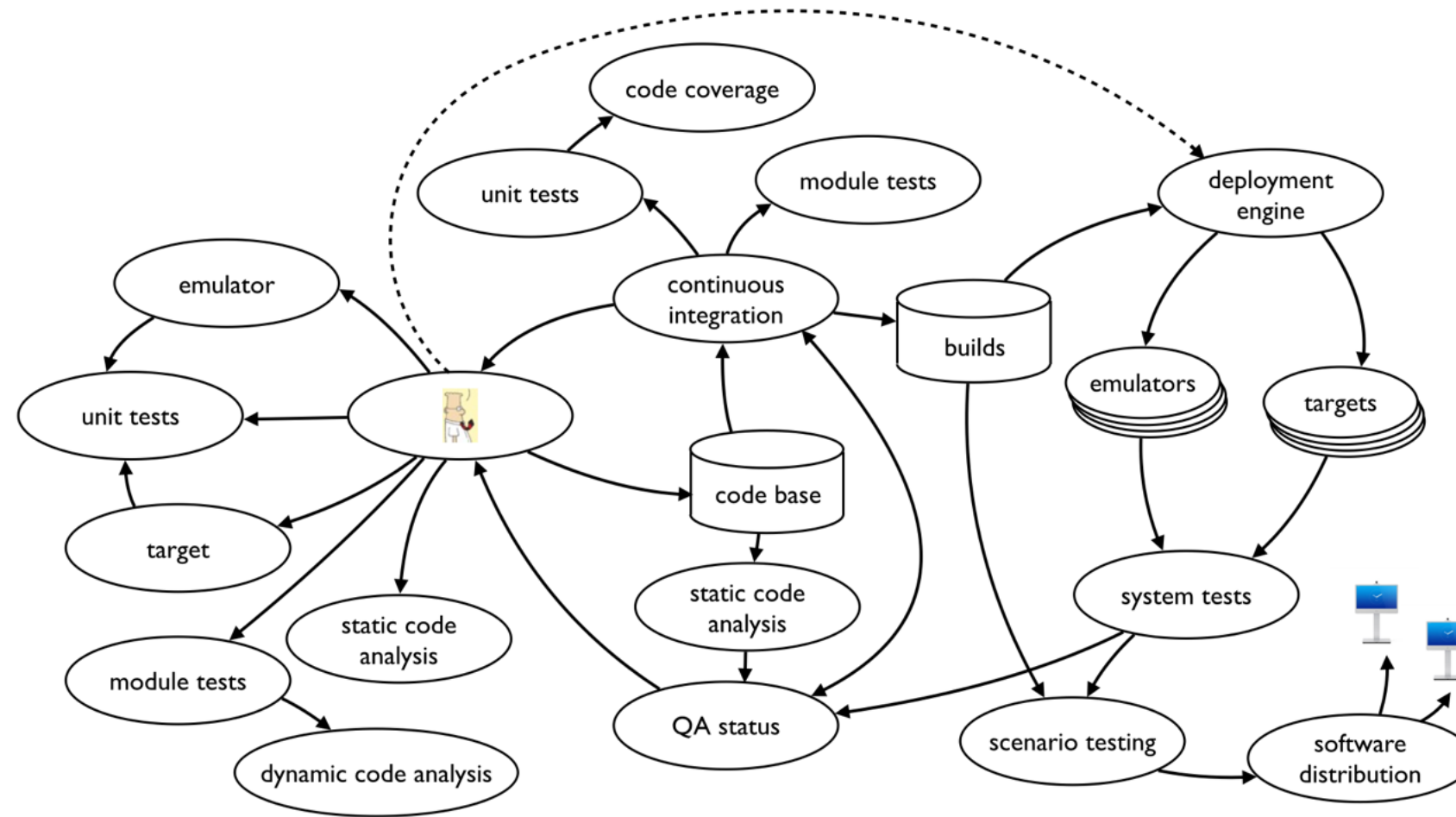


We want something like that! Where do we start?



We want something like that! Where do we start?

- Create a robust build system



We want something like that! Where do we start?

- Create a robust build system
- Integrate continuously

Create a robust build system

Create a robust build system

- Embedded? Create your own build system!

Create a robust build system

- Embedded? Create your own build system!
- Check in build system with your code

Create a robust build system

- Embedded? Create your own build system!
- Check in build system with your code
- Aim for a clean build, eg get rid of warnings (-Werror)

Create a robust build system

- Embedded? Create your own build system!
- Check in build system with your code
- Aim for a clean build, eg get rid of warnings (-Werror)
- Superfast, incremental and partial builds

Create a robust build system

- Embedded? Create your own build system!
- Check in build system with your code
- Aim for a clean build, eg get rid of warnings (-Werror)
- Superfast, incremental and partial builds
- Heterogeneous development environment (avoid the VS6 effect)

Create a robust build system

- Embedded? Create your own build system!
- Check in build system with your code
- Aim for a clean build, eg get rid of warnings (-Werror)
- Superfast, incremental and partial builds
- Heterogeneous development environment (avoid the VS6 effect)
- Invest in writing good emulators

Create a robust build system

- Embedded? Create your own build system!
- Check in build system with your code
- Aim for a clean build, eg get rid of warnings (-Werror)
- Superfast, incremental and partial builds
- Heterogeneous development environment (avoid the VS6 effect)
- Invest in writing good emulators
- Make sure unit tests can run on dev machine, emulator and target

Create a robust build system

- Embedded? Create your own build system!
- Check in build system with your code
- Aim for a clean build, eg get rid of warnings (-Werror)
- Superfast, incremental and partial builds
- Heterogeneous development environment (avoid the VS6 effect)
- Invest in writing good emulators
- Make sure unit tests can run on dev machine, emulator and target
- Integrate your test systems into your build system (`--test-all`)

Integrate continuously

Integrate continuously

- Beware of sandboxes (comfortable developers are leathal!)

Integrate continuously

- Beware of sandboxes (comfortable developers are lethal!)
- Continuous pain is the key to success

Integrate continuously

- Beware of sandboxes (comfortable developers are lethal!)
- Continuous pain is the key to success
- Feature branches are evil! Try feature toggles instead.

Integrate continuously

- Beware of sandboxes (comfortable developers are leathal!)
- Continuous pain is the key to success
- Feature branches are evil! Try feature toggles instead.
- Test everything, for all commits

Integrate continuously

- Beware of sandboxes (comfortable developers are leathal!)
- Continuous pain is the key to success
- Feature branches are evil! Try feature toggles instead.
- Test everything, for all commits
- Focus on superfast feedback

Integrate continuously

- Beware of sandboxes (comfortable developers are lethal!)
- Continuous pain is the key to success
- Feature branches are evil! Try feature toggles instead.
- Test everything, for all commits
- Focus on superfast feedback
- Invest in equipment for fast and complete system testing

Integrate continuously

- Beware of sandboxes (comfortable developers are leathal!)
- Continuous pain is the key to success
- Feature branches are evil! Try feature toggles instead.
- Test everything, for all commits
- Focus on superfast feedback
- Invest in equipment for fast and complete system testing
- Prune unused metrics and feedback mechanisms

Integrate continuously

- Beware of sandboxes (comfortable developers are lethal!)
- Continuous pain is the key to success
- Feature branches are evil! Try feature toggles instead.
- Test everything, for all commits
- Focus on superfast feedback
- Invest in equipment for fast and complete system testing
- Prune unused metrics and feedback mechanisms
- Slim down your QA department

Grow professionalism

Grow professionalism

- make sure you have enough slack in the system

Grow professionalism

- make sure you have enough slack in the system
- avoid staged or gated commits, some broken builds are acceptable

Grow professionalism

- make sure you have enough slack in the system
- avoid staged or gated commits, some broken builds are acceptable
- focus on the flow of changes

Grow professionalism

- make sure you have enough slack in the system
- avoid staged or gated commits, some broken builds are acceptable
- focus on the flow of changes
- make everything visible and advocate collective ownership

Grow professionalism

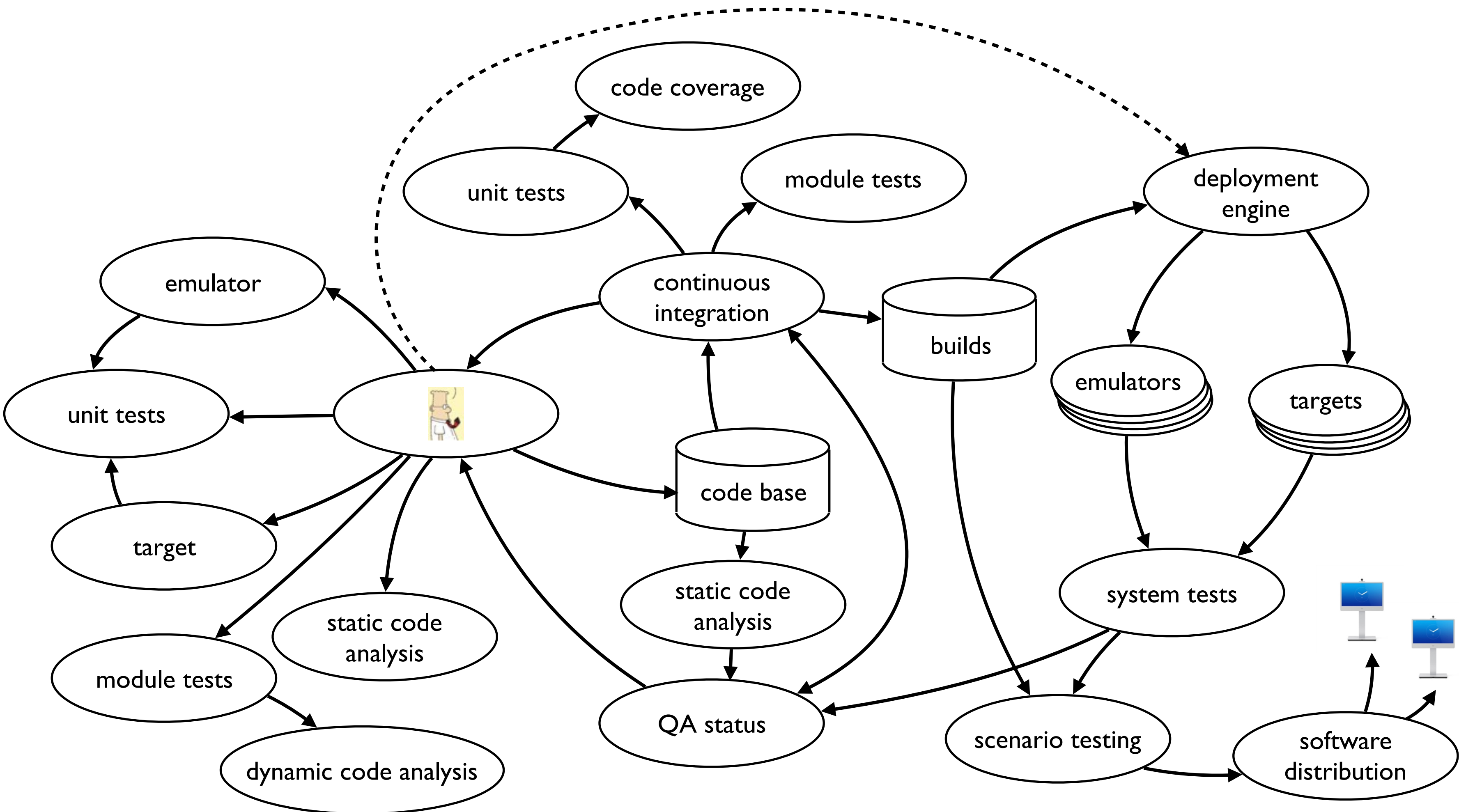
- make sure you have enough slack in the system
- avoid staged or gated commits, some broken builds are acceptable
- focus on the flow of changes
- make everything visible and advocate collective ownership
- encourage code reviews, but avoid mandatory formal code reviews

Grow professionalism

- make sure you have enough slack in the system
- avoid staged or gated commits, some broken builds are acceptable
- focus on the flow of changes
- make everything visible and advocate collective ownership
- encourage code reviews, but avoid mandatory formal code reviews
- beware of the observer effect

Grow professionalism

- make sure you have enough slack in the system
- avoid staged or gated commits, some broken builds are acceptable
- focus on the flow of changes
- make everything visible and advocate collective ownership
- encourage code reviews, but avoid mandatory formal code reviews
- beware of the observer effect
- optimize for your top 80% developers



?



The more you tighten your grip, Tarkin, the more
star systems will slip through your fingers.
(Princess Leia)



The more you tighten your grip, Tarkin, the more
star systems will slip through your fingers.
(Princess Leia)

!

About Agile Principles

There used to be a time, where we believed that anyone could do software development



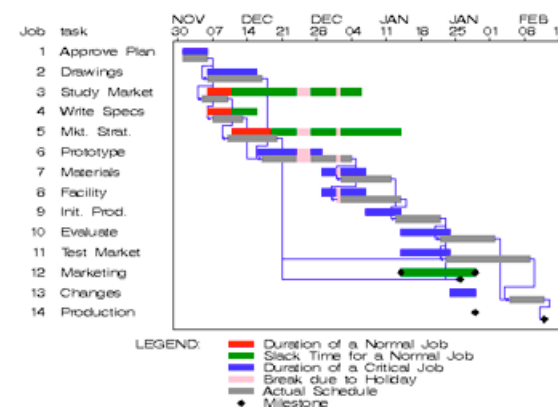
after all, it was just about programming a computer...



I) get some smart people to analyze the problem



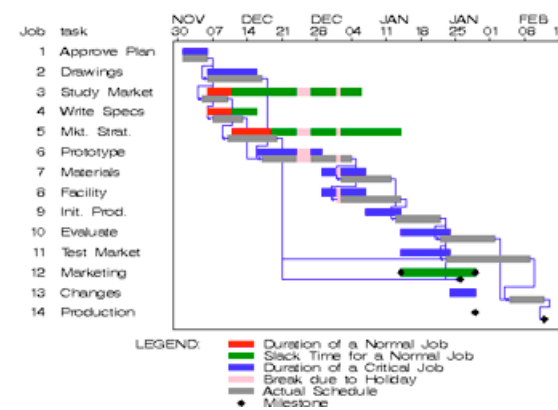
1) get some smart people to analyze the problem



2) create a plan



1) get some smart people to analyze the problem



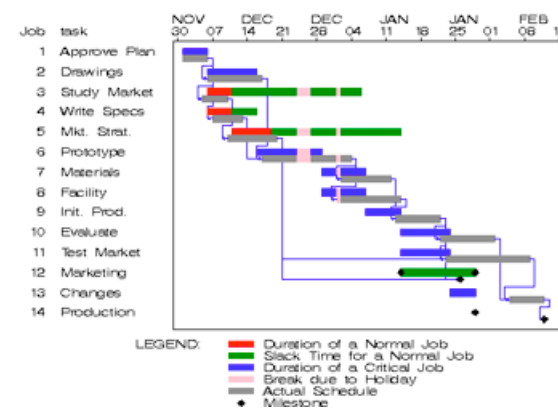
2) create a plan



3) find resources



1) get some smart people to analyze the problem



2) create a plan



3) find resources



4) execute according to the plan

and when the projects failed

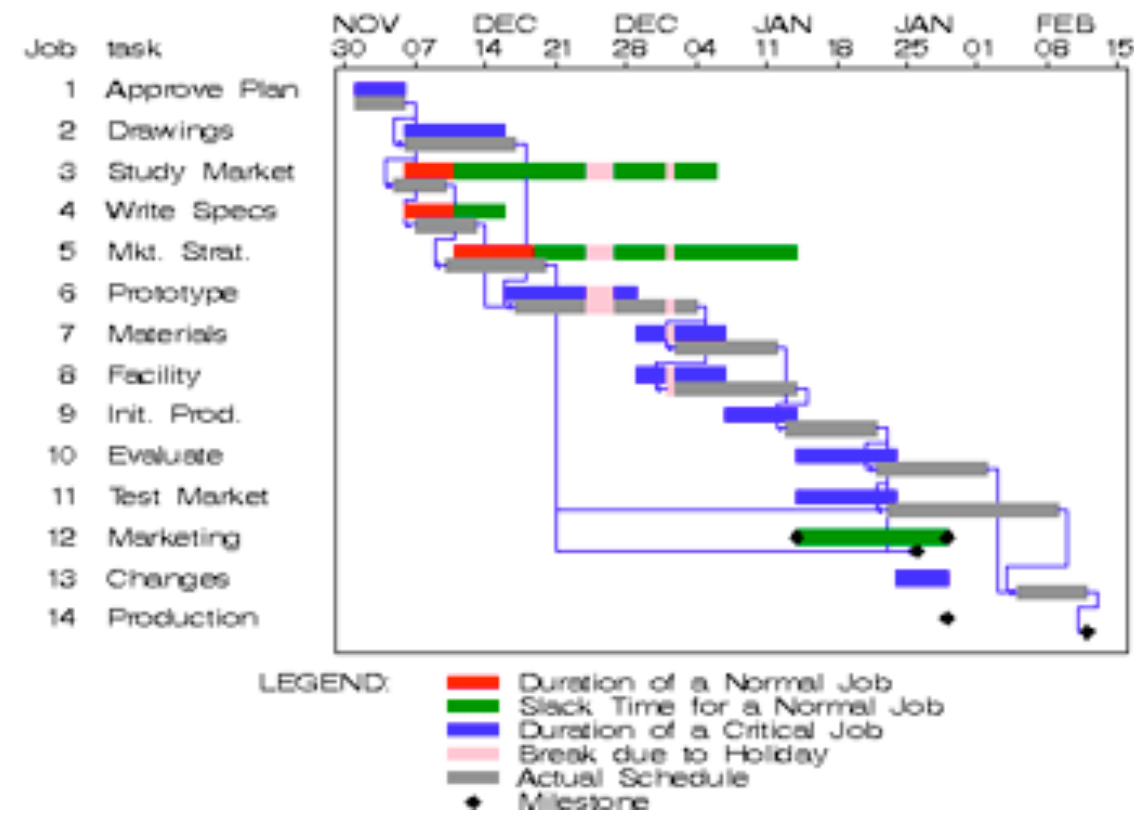


the respons was always:

do more up-front analysis



create a more detailed plan



find more resources



and make sure that everyone followed the plan



but the projects still failed

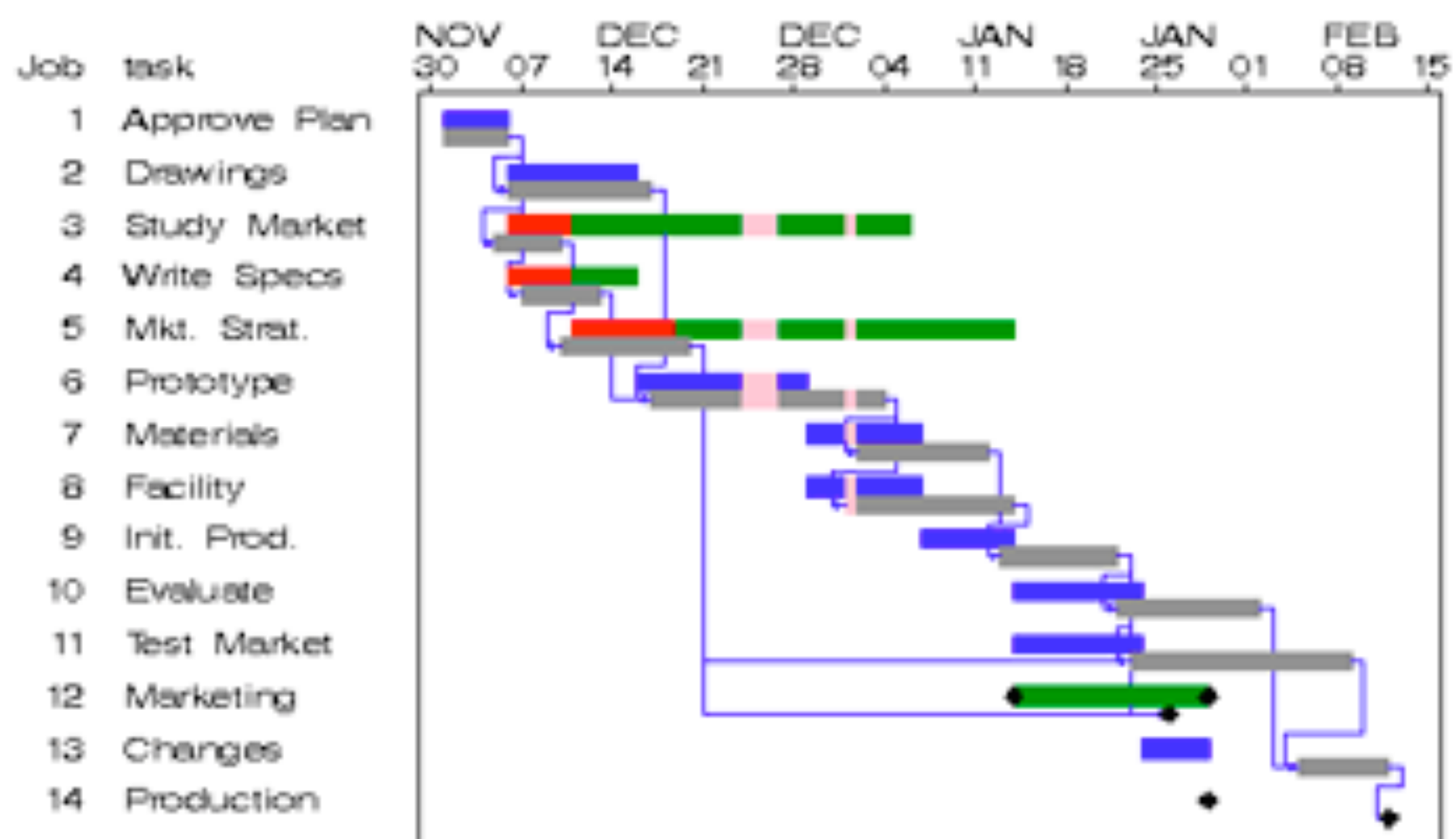


and the respons was, as usual:









LEGEND:

- Duration of a Normal Job
- Slack Time for a Normal Job
- Duration of a Critical Job
- Break due to Holiday
- Actual Schedule
- ◆ Milestone

but of course...

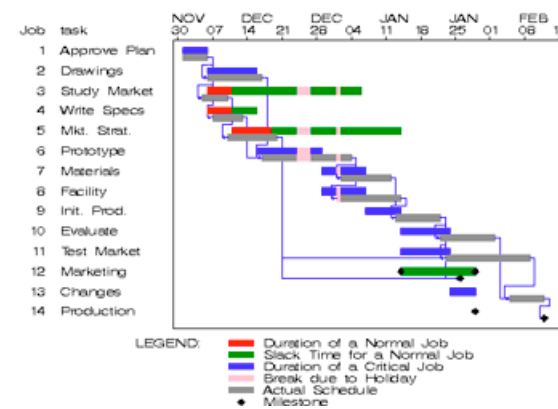


Dark ages of software development (early 80's to late 90's)





1) get some smart people to analyze the problem



2) create a plan



3) find resources

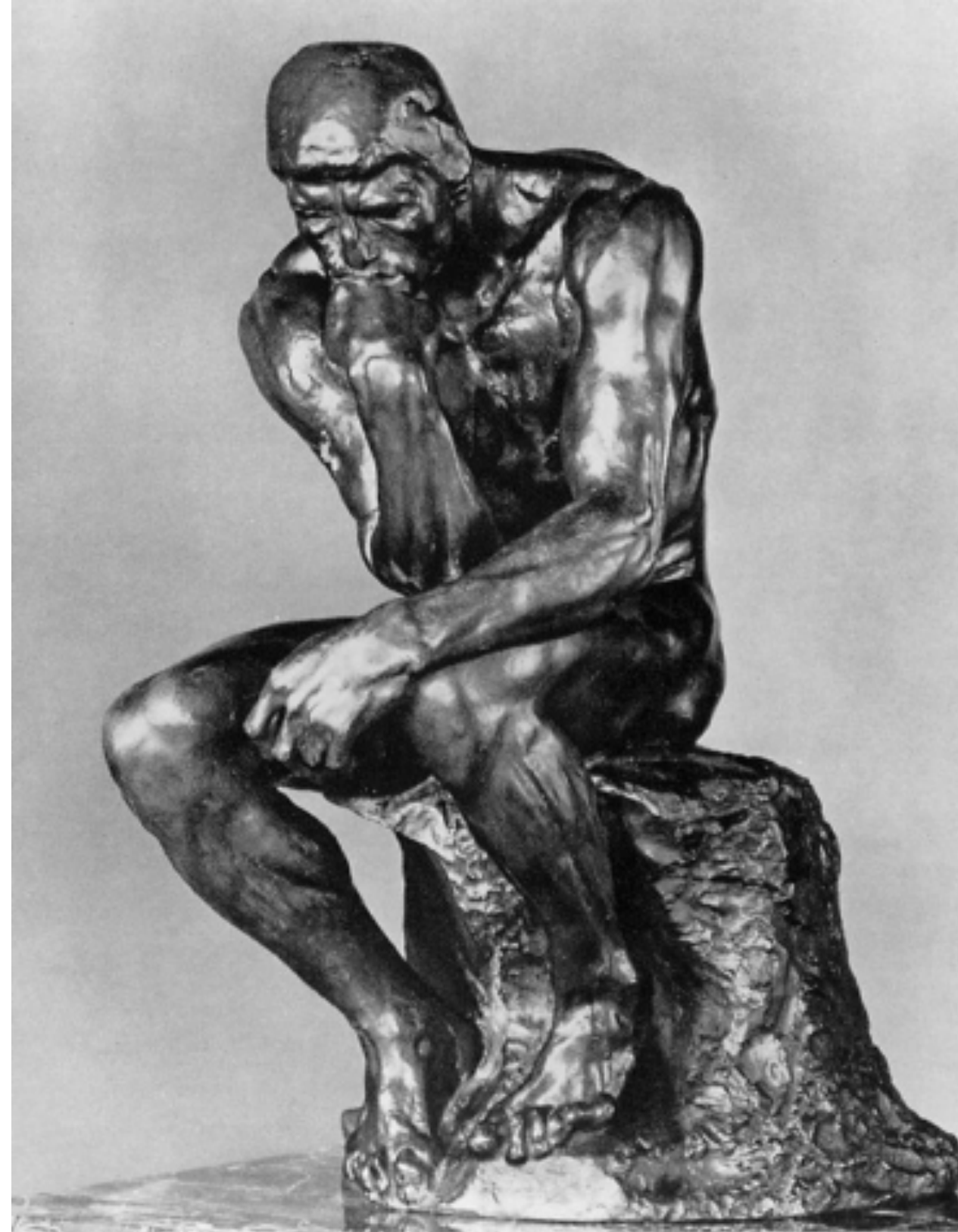


4) execute according to the plan

We had only discovered a fancy way of playing the “scabby queen” game, also known as the “Old Maid” or “Svarte Per”, always try to “save your ass” by delegating responsibility to someone else.



There must be a better way...



The Agile Manifesto (2001)

Manifesto for Agile Software Development

We are uncovering better ways of developing software by doing it and helping others do it.
Through this work we have come to value:

Individuals and interactions over processes and tools

Working software over comprehensive documentation

Customer collaboration over contract negotiation

Responding to change over following a plan

That is, while there is value in the items on the right, we value the items on the left more.

Kent Beck
Mike Beedle
Arie van Bennekum
Alistair Cockburn
Ward Cunningham
Martin Fowler

James Grenning
Jim Highsmith
Andrew Hunt
Ron Jeffries
Jon Kern
Brian Marick

Robert C. Martin
Steve Mellor
Ken Schwaber
Jeff Sutherland
Dave Thomas

Individuals and interactions over processes and tools
Working software over comprehensive documentation
Customer collaboration over contract negotiation
Responding to change over following a plan

Individuals and interactions over **processes and tools**
Working software over **comprehensive documentation**
Customer collaboration over **contract negotiation**
Responding to change over **following a plan**

Individuals and interactions over processes and tools
Working software over comprehensive documentation
Customer collaboration over contract negotiation
Responding to change over following a plan

The agile manifesto started a huge
awakening process in the software industry...



(picture from the 1990 film Awakenings)

processes and tools
comprehensive documentation
contract negotiation
following a plan

processes and tools
comprehensive documentation
contract negotiation
following a plan



Individuals and interactions
Working solutions
Customer collaboration
Responding to change

Individuals and interactions
Working solutions
Customer collaboration
Responding to change







Seven Enemies of Agile

Plans

Commitments

Pressure

Objectives

Documentation

Inspection

Procedures



Plan



Everyone has a plan 'till they get punched in the mouth.
Mike Tyson



Commitments





Pressure





Objectives





Documentation



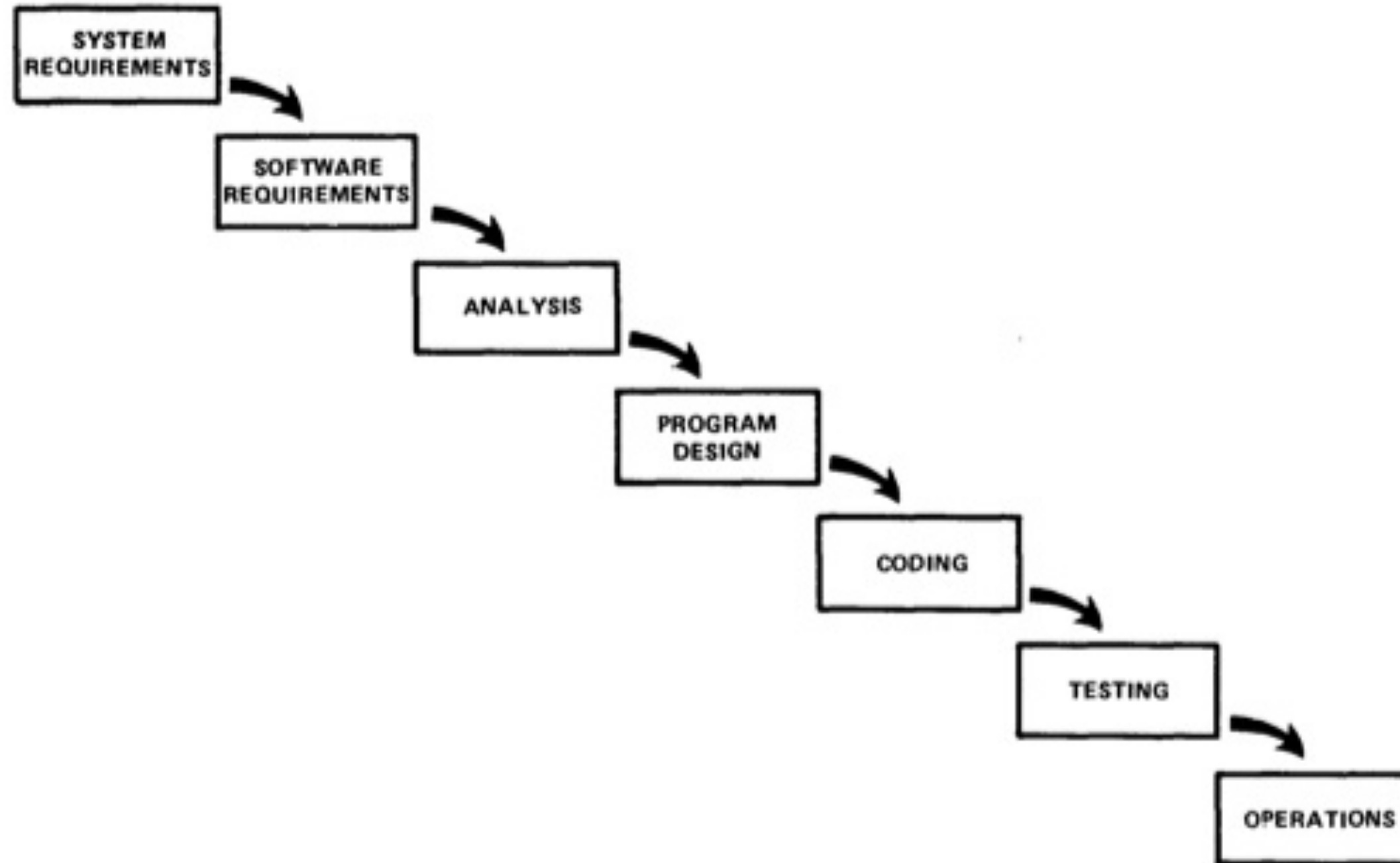


Inspection





Procedures





Seven Enemies of Agile

Plans

Commitments

Pressure

Objectives

Documentation

Inspection

Procedures



Seven Friends of Agile



Seven Friends of Agile



Planning

Seven Friends of Agile



Planning
Collaboration

Seven Friends of Agile



Planning
Collaboration
Slack

Seven Friends of Agile



Planning
Collaboration
Slack
Direction

Seven Friends of Agile



Planning

Collaboration

Slack

Direction

Communication

Seven Friends of Agile



Planning

Collaboration

Slack

Direction

Communication

Reflection

Seven Friends of Agile



Planning

Collaboration

Slack

Direction

Communication

Reflection

Principles



Planning
Collaboration
Slack
Direction
Communication
Reflection
Principles



Plans
Commitments
Pressure
Objectives
Documentation
Inspection
Procedures



Planning
Collaboration
Slack
Direction
Communication
Reflection
Principles



Plans
Commitments
Pressure
Objectives
Documentation
Inspection
Procedures

!